







# Nine Months 2025 Results



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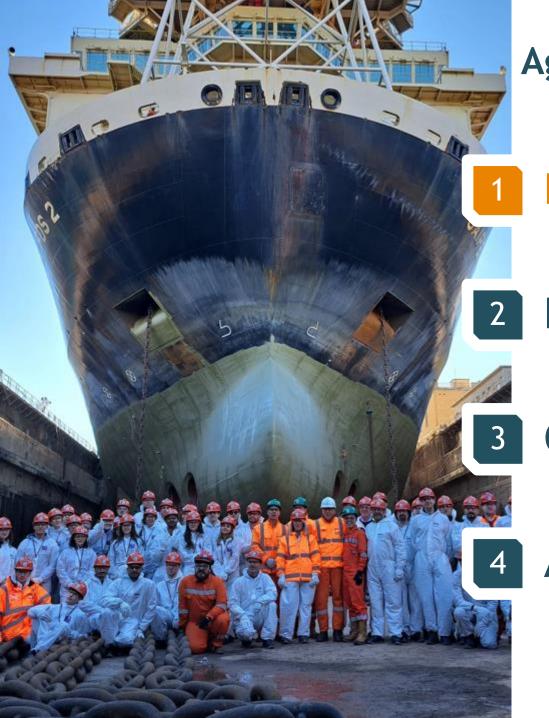
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Agenda

Highlights

Financial review

Closing remarks

Appendix

# Highlights of 3Q 2025 results

3.8 B€

Revenue

+1.6% Y-on-Y<sup>1</sup> +2.1% Q-on-Q<sup>2</sup> 437 M€

**EBITDA** 

+28.5% Y-on-Y<sup>1</sup>, +5.8% Q-on-Q<sup>2</sup> 11.6% EBITDA margin

844 M€

Net Cash pre-IFRS 16

211 M€ Operating Cash Flow pre-lease repayments

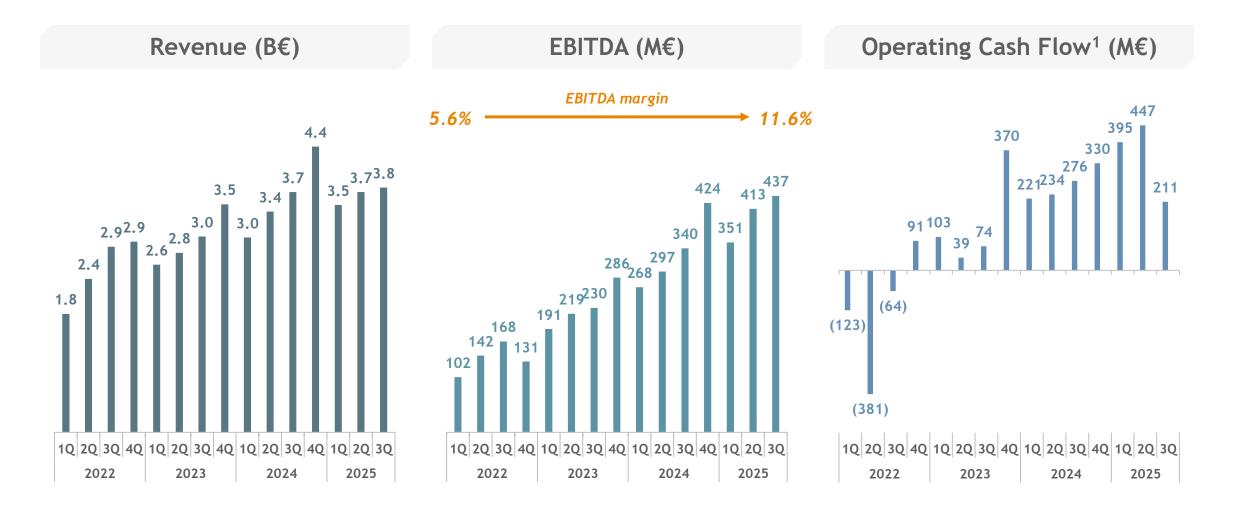
3.2 B€

Order Intake

0.9x Book-to-Bill



## **Growth path continues**



### Key EPC awards in 3Q 2025



#### Türkiye



#### Guyana



#### Azerbaijan

### Sakarya field

Phase III

Turkish Petroleum

≈ 1.5 B\$

EPCI of 8 rigid flowlines and a 24-inch diameter Gas Export Pipeline (GEP), approximately 183 km long, connecting the offshore field, at a maximum depth of 2,200 meters, to Filyos Hammerhead field
Stabroek block

**ExxonMobil** 

≈ 500 M\$

EPCI of subsea, umbilical, riser and flowline (SURF) structures for the production facility and the gas export system related to the Hammerhead oilfield development project located about 200 km from the Guyanese shore

Shah Deniz field
Shah Deniz Compression project

bp

≈ 600 M\$

T&I of a new 19,000-ton compression platform in the Azerbaijan sector of the Caspian Sea, as well as the EPCI of approximately 26 km of offshore pipelines to connect the new compression platform to the existing facilities, and all major permanent subsea works

## Recent awards in Drilling Offshore

DVD

**New contract** 



Eni



Indonesia

Scarabeo 9

New contract



Eni



Libya

Santorini

New contract



Eni



Ghana & Ivory Coast

Scarabeo 8

Extension of existing contract



Aker BP



Norway

≈ 270 M\$ total contract value

Drilling Offshore fleet utilization visibility strengthened for Q4 2025 and Q1 2026



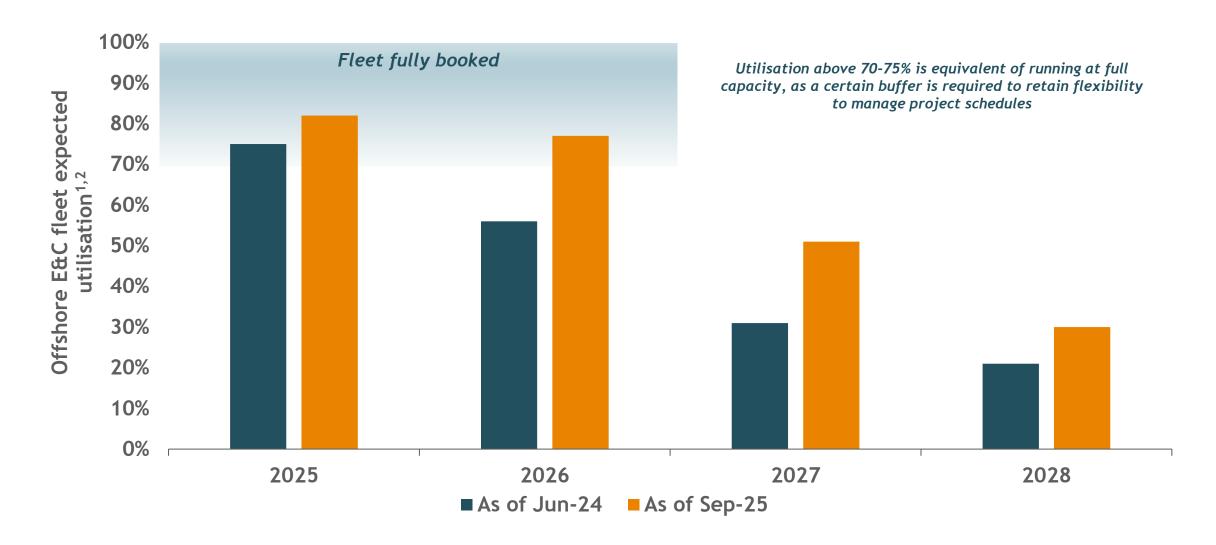
## Update on Courseulles-sur-Mer

#### Status update

- Mobilization of Drilling Equipment to the jack-up vessel "Bold Tern" completed
- 2 Drilling works resumed in August 2025
- A total of 8 sockets already successfully drilled Drilling of socket 9 to commence shortly
- A total of 4 monopiles (with transition pieces) completed. Ready to resume installation of monopiles
- Targeting completion of drilling offshore works by the end of 2026



### Offshore E&C fleet utilisation



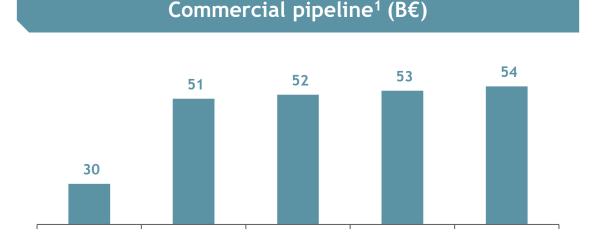


<sup>1)</sup> Analysis based on the 9 largest construction vessels owned by Saipem (i.e. chartered vessels and minor owned vessels excluded)





# A resilient commercial pipeline and a dynamic bidding environment

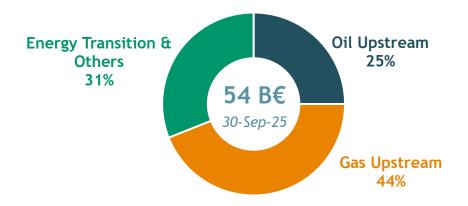


Dec-23

#### Saipem commercial activity update

≈ 13 B€

Aggregate value of bids already submitted (awaiting feedback from customers)



Dec-22

≈ 21 B€

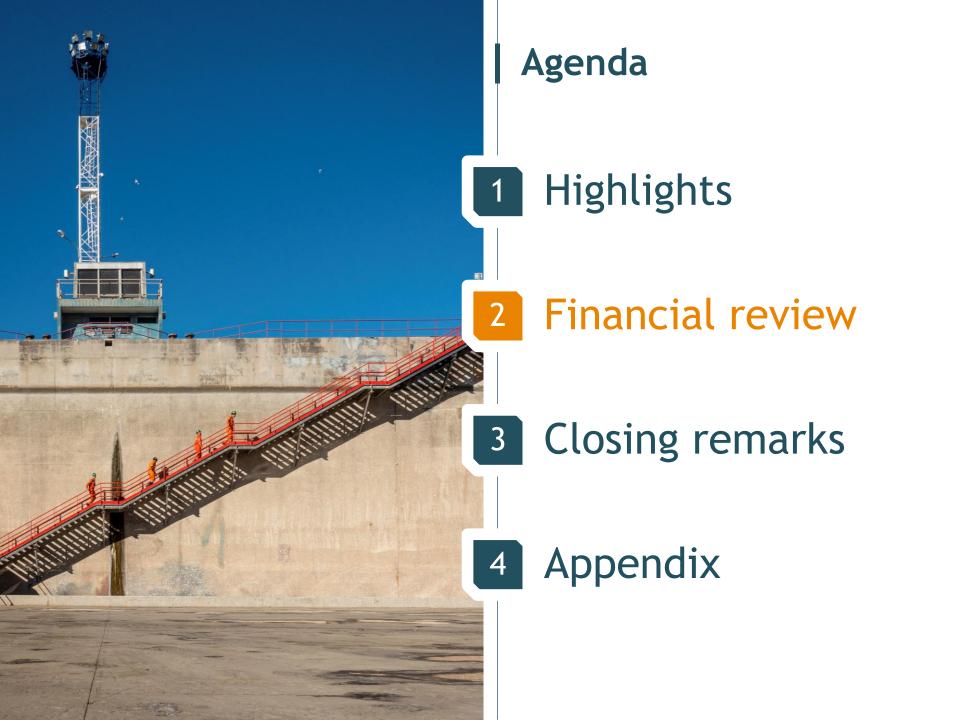
Expected aggregate value of bids to be submitted in the next 6 months



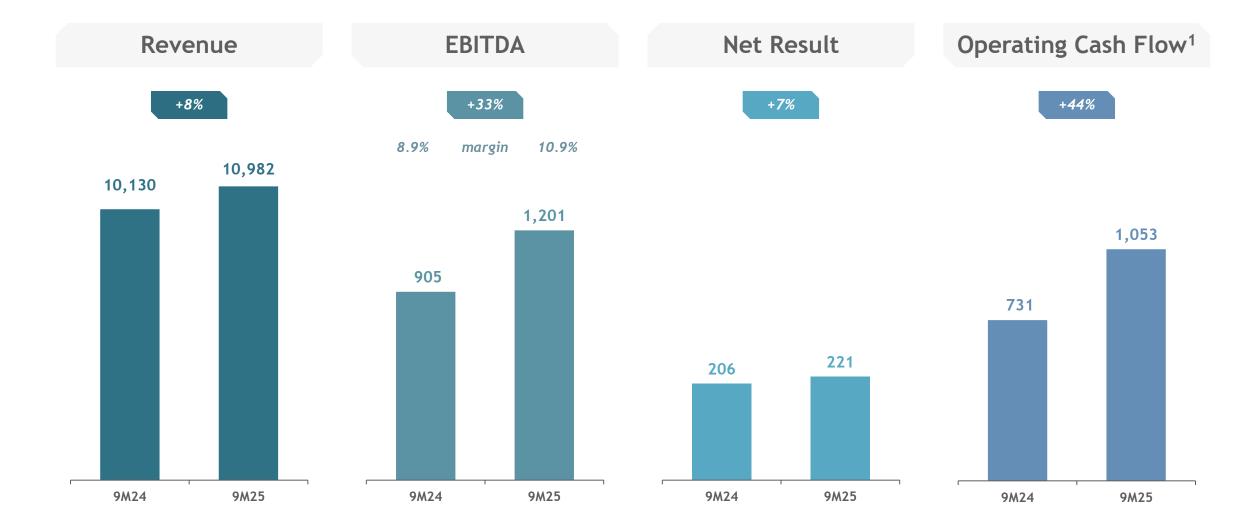
Dec-21

Dec-24

Sep-25



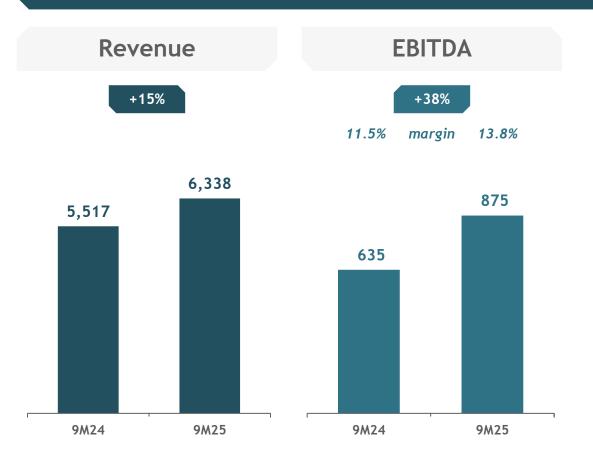
# 9M 2025 results (M€)





### 9M 2025 results - Asset Based Services (M€)

#### **Asset Based Services**



#### **Business Lines Included**



Offshore E&C

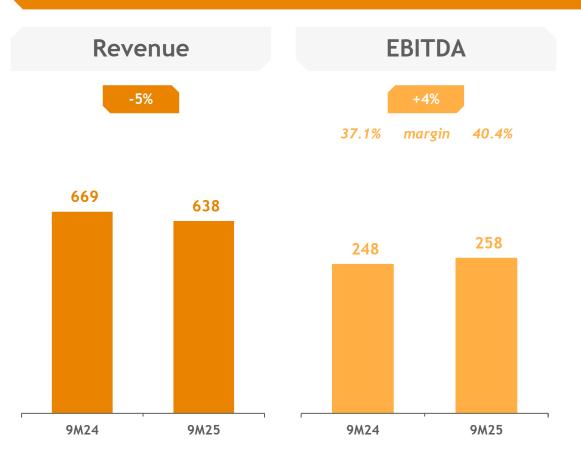


Offshore Wind

- Positive trajectory driven by strong order intake in Oil & Gas projects leading to a growing backlog, as well as solid execution and completion of some key projects
- Relatively stable mix between SURF and Conventional

## 9M 2025 results - Drilling Offshore (M€)

#### **Drilling Offshore**



#### **Business Lines Included**

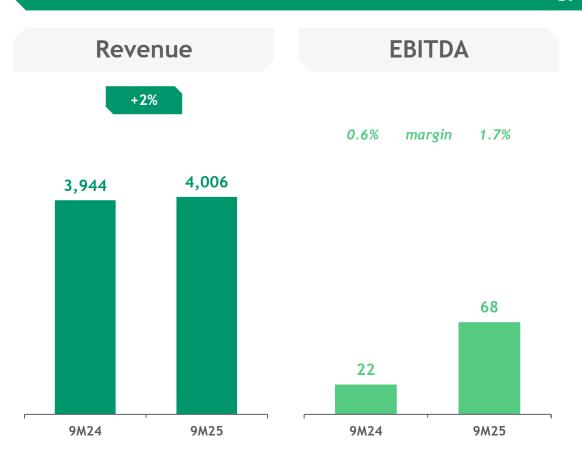


Drilling Offshore

- Revenue and EBITDA trend reflect the reduction in fleet size due to the Aramco suspensions partly mitigated by higher day rates and higher utilisation for certain vessels
- Aramco suspensions impact minimised thanks to capital light vessel strategy

# 9M 2025 results - Energy Carriers (M€)

#### **Energy Carriers**



#### **Business Lines Included**



Onshore E&C



Sustainable Infrastructures

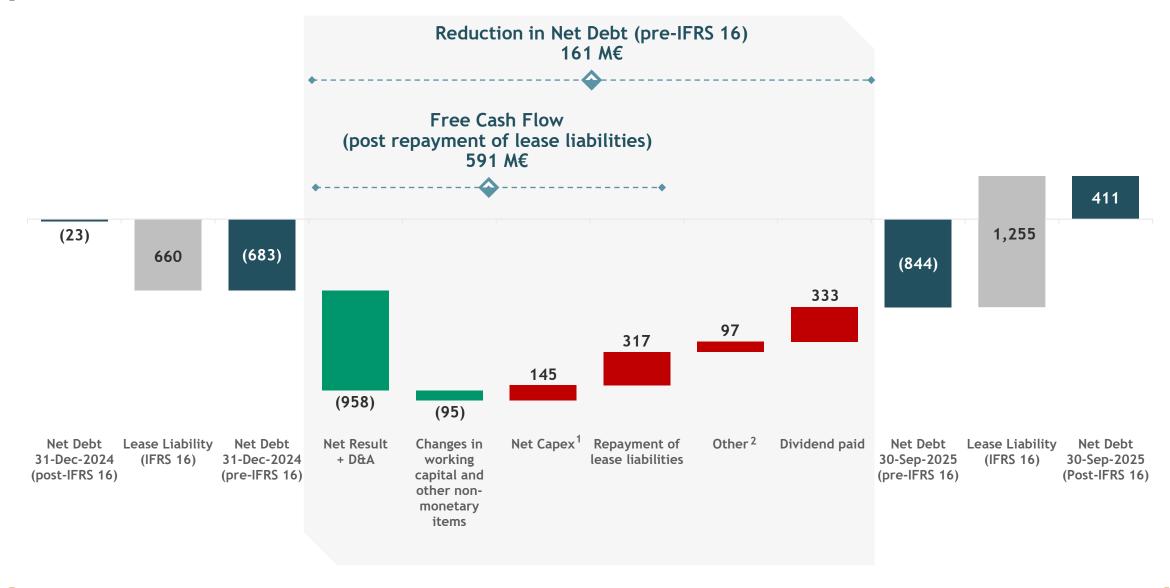
- Steady execution of backlog coupled with selective approach on new order intake
- Improvement in profitability driven by decreased incidence of low-margin pre-2022 projects

# 9M 2025 results - Income Statement

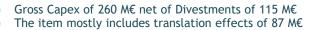
	Group Income Statement		
M€	9M 2024	9M 2025	Change
Revenue	10,130	10,982	852
Operating expenses	(9,225)	(9,781)	
EBITDA	905	1,201	296
EBITDA margin	8.9%	10.9%	
D&A	(488)	(737)	
EBIT	417	464	47
Financial expenses	(104)	(141)	
Result from equity investments	24	15	
EBT	337	338	1
Income taxes	(131)	(117)	
Net Result	206	221	15

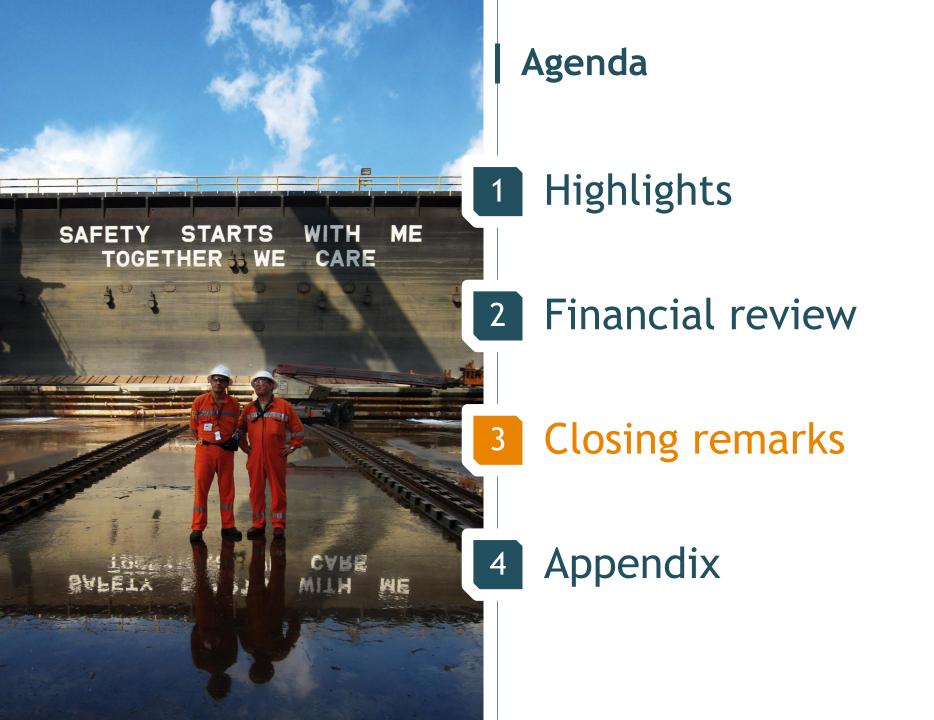


### Net Debt evolution in 9M 2025









# **Closing remarks**

Strong execution supports revenue growth and EBITDA margin expansion

Excellent visibility deriving from record-high backlog

Construction fleet fully booked, improved utilisation of drilling fleet

- Sustained level of commercial activity expected to lead to an acceleration in the order intake
- Guidance for 2025 confirmed

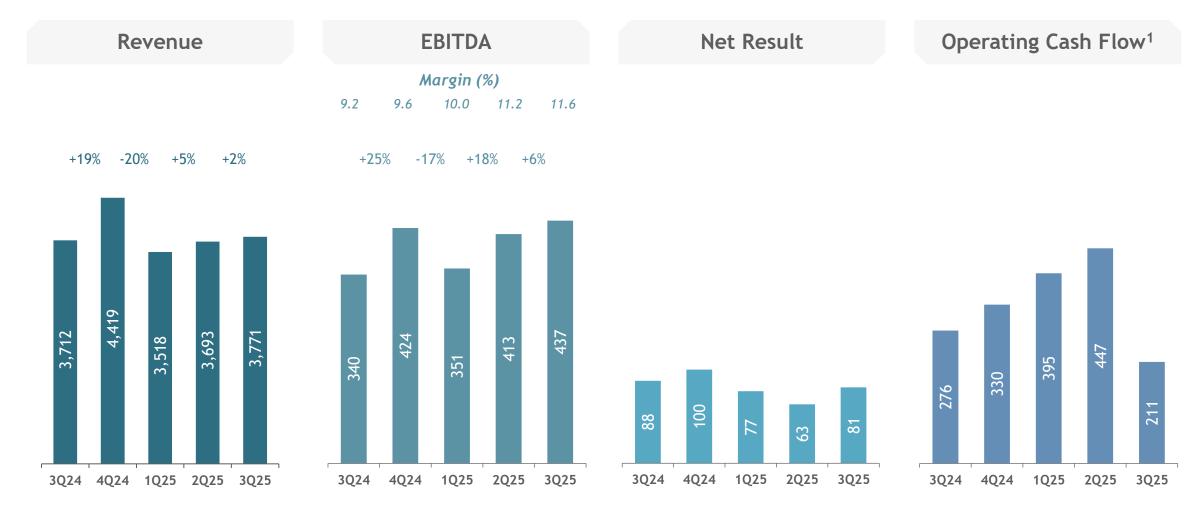






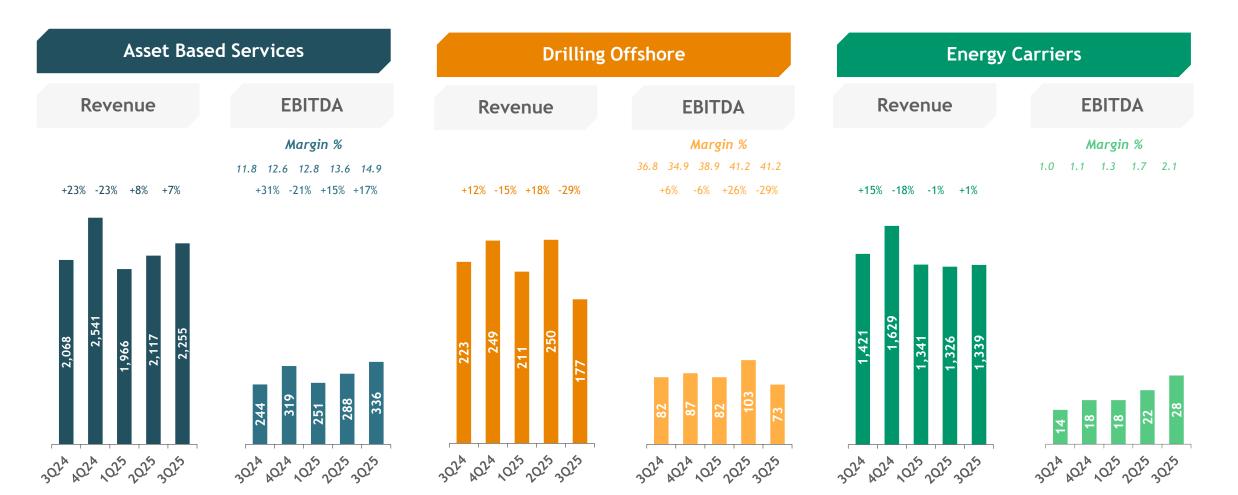
## 3Q 2025 results in context (M€)

Q-o-Q comparison

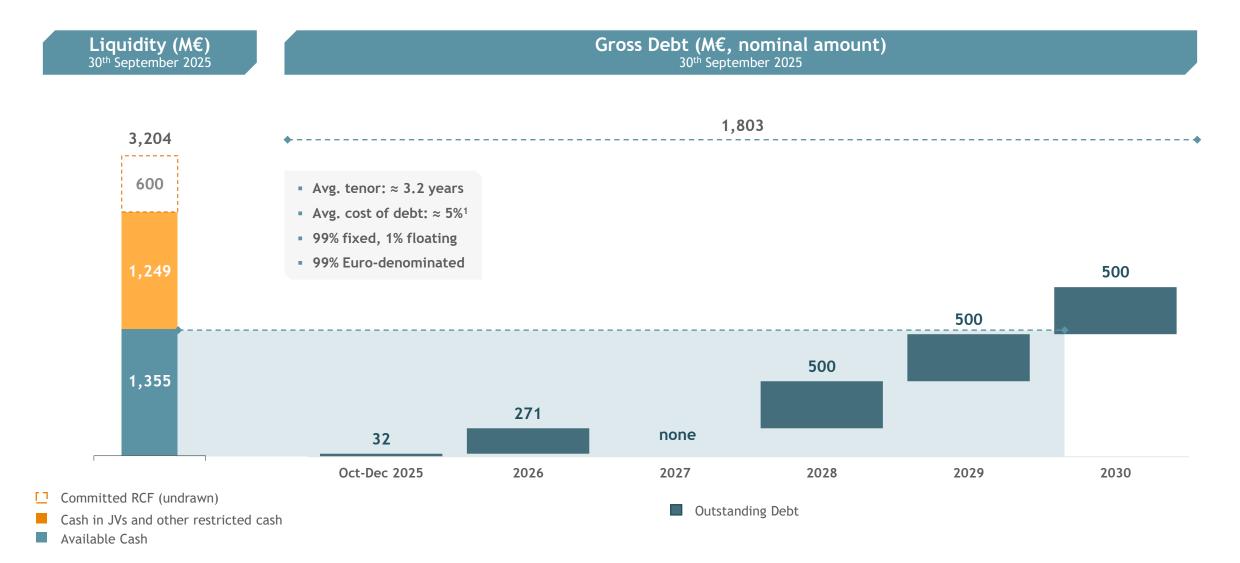


# 3Q 2025 results by reporting segments in context (M€)

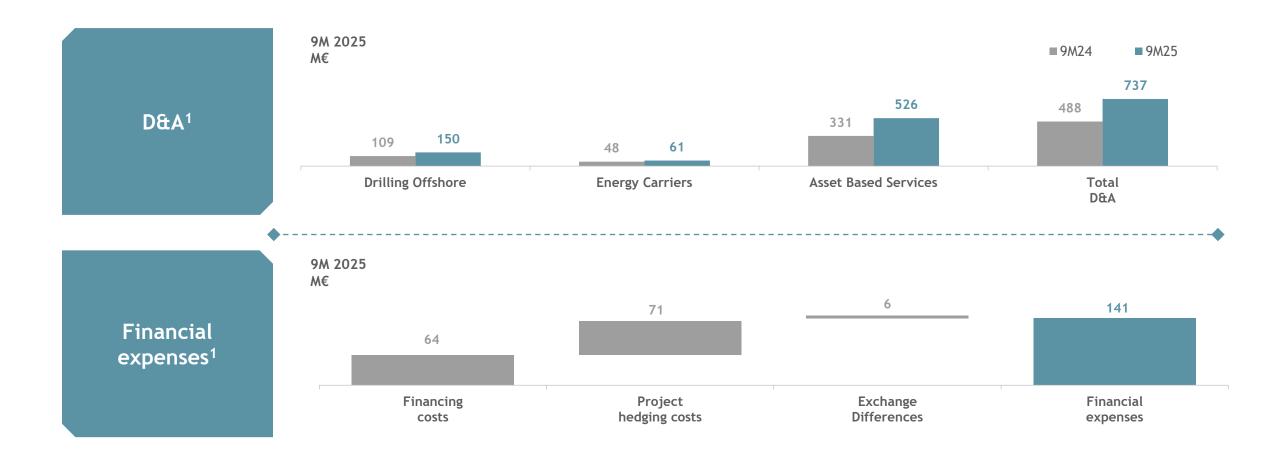
Q-o-Q comparison



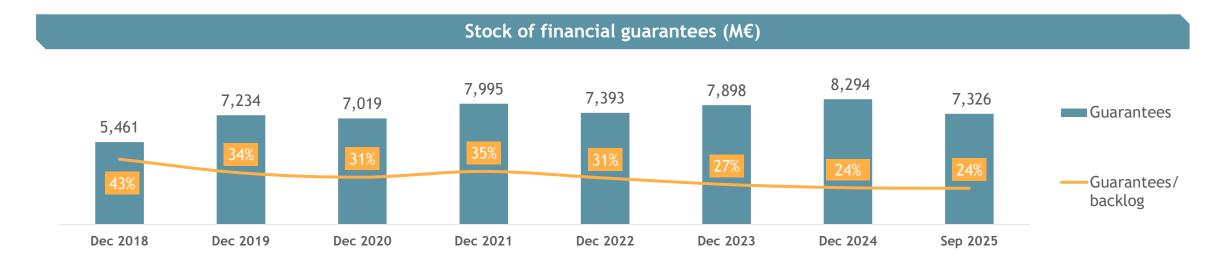
## Debt and liquidity as of September 2025

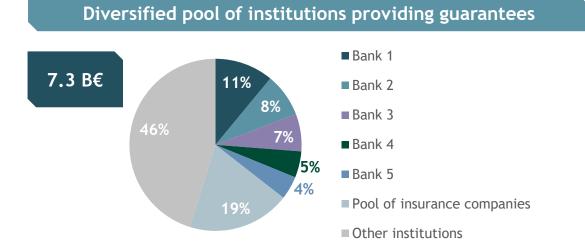


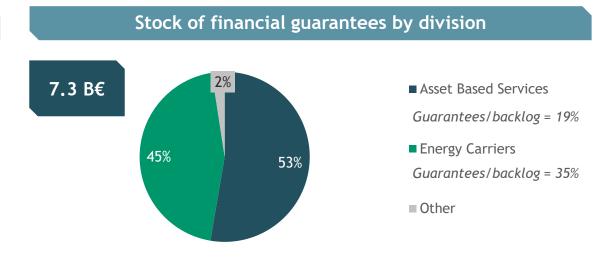
# D&A and financial expenses



## Bank guarantees

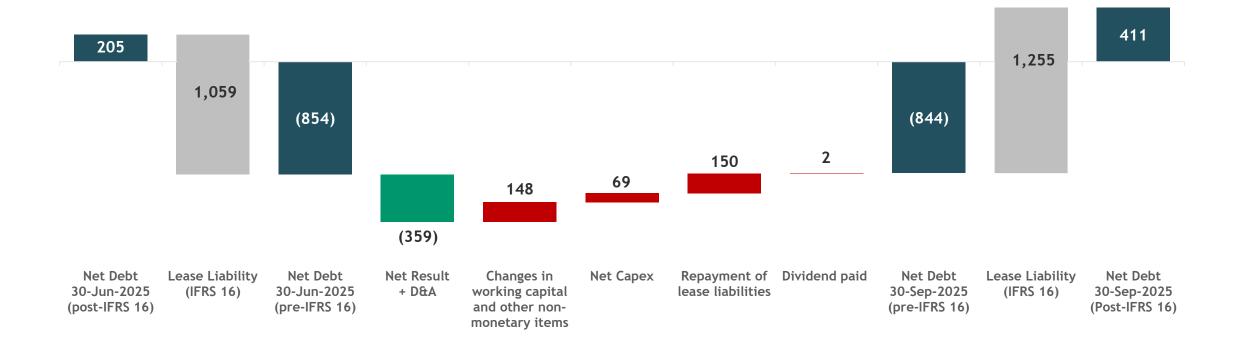




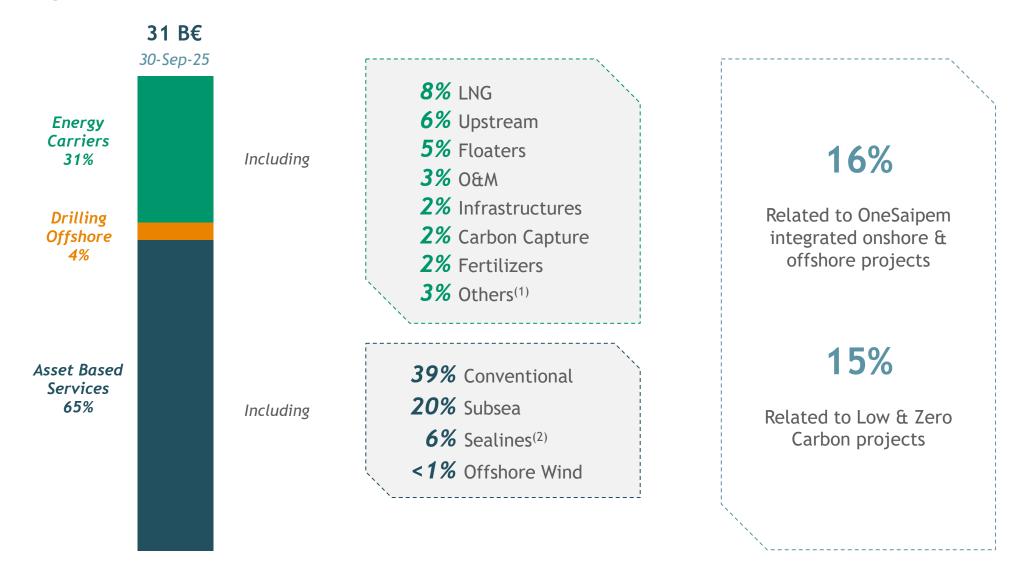




# Net Debt evolution in 3Q 2025

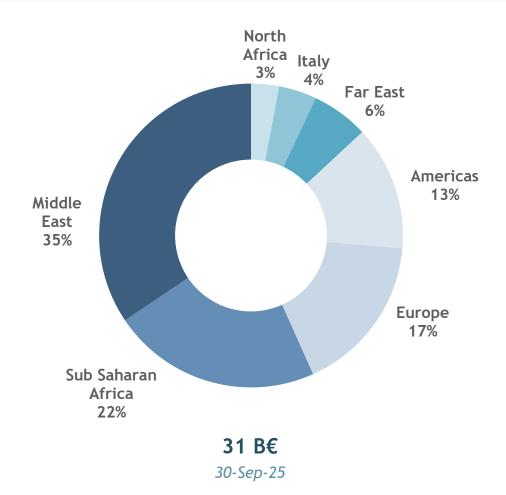


## Backlog details (1/5)

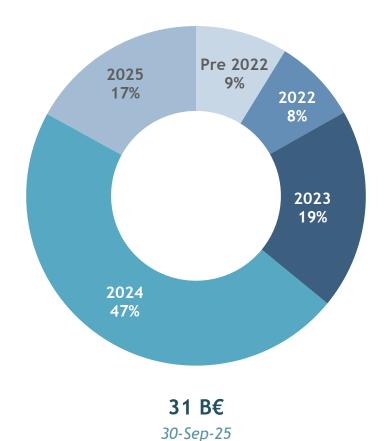


# Backlog details (2/5)

#### Backlog by geography

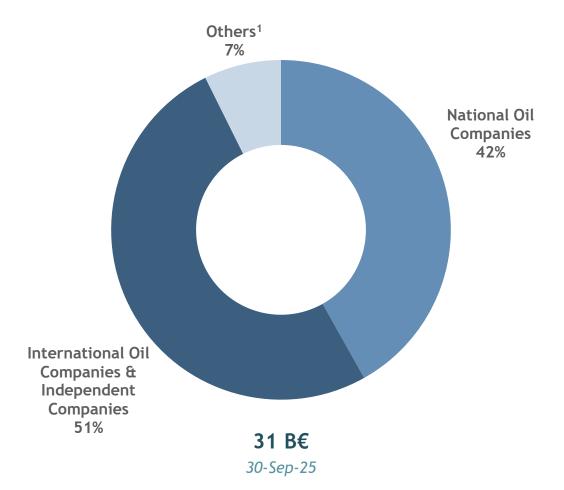


### Backlog by year of acquisition

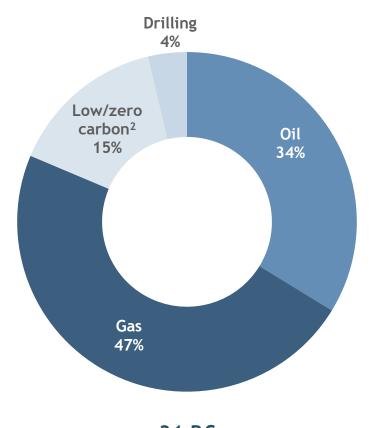


## Backlog details (3/5)

#### Backlog by customer type



#### Backlog by energy type



**31 B€** *30-Sep-25* 

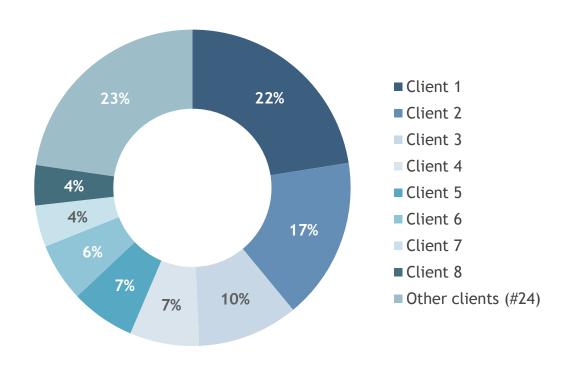


## Backlog details (4/5)

#### Top 20 projects by backlog

#### Project 1 Project 2 Project 3 Project 4 Project 5 Project 6 Project 7 Project 8 Project 9 Project 10 Project 11 Project 12 Project 13 Project 14 Project 15 Project 16 Project 17 Project 18 Project 19 Project 20 1.0 2.0 3.0 4.0 (B€) ■ Asset Based Services Energy Carriers ■ Drilling Offshore

#### Clients breakdown by backlog

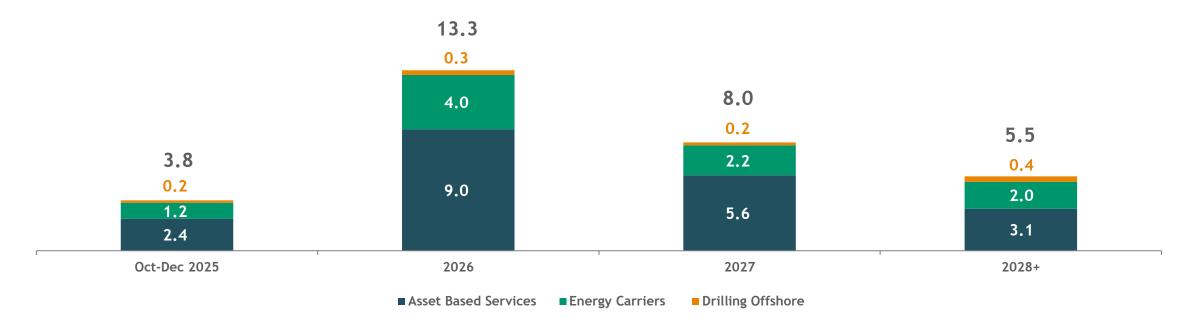


**31 B€** *30-Sep-25* 



# Backlog details (5/5)

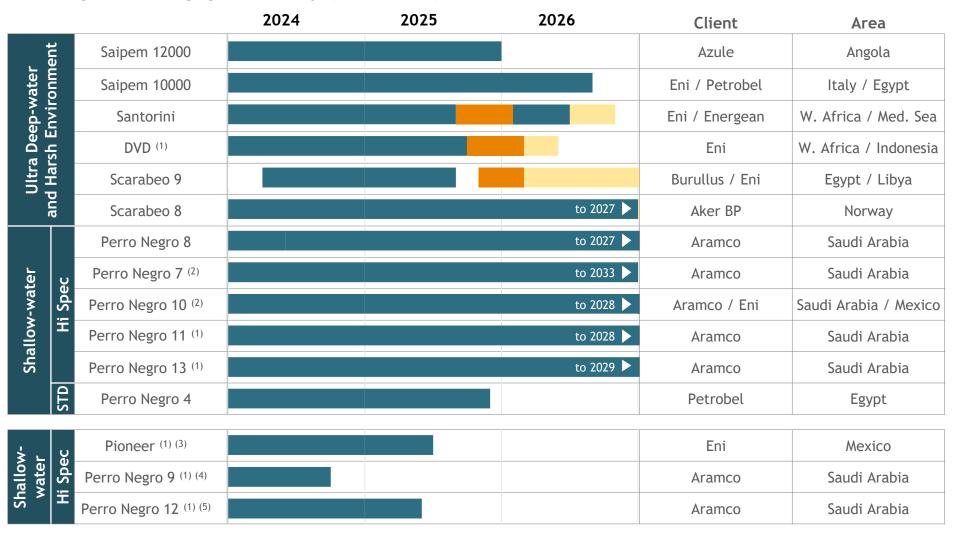
#### Backlog¹ (as of 30-Sep-25): distribution by year of expected execution (B€)



Non-consolidated Backlog By Year Of Execution (M€)					
Oct-Dec 2025	2026	2027	2028+		
22	63	18	25		

### Drilling offshore fleet

Drilling Vessel Engagement Map (2024-2026)



Optional period

New award 3Q 2025

Committed

Jack-ups which are (or were) leased by Saipem and that were (or will be) returned to the owner in 2025

- 1) Leased vessels
- 2) Temporary suspension by Aramco starting in 2Q 2024 for PN10 and in 2Q 2025 for PN7
- Asset expected to be returned to the owner within 4Q 2025
- 4) Suspended by Aramco in 2Q 2024 and returned to owner in 1Q 2025
- Terminated by Saudi Aramco in 2Q 2025 and expected to be returned to the owner within 4Q 2025

## E&C market near-term¹ opportunities worth ≈ 54 B€

