ASSESSMENT OF INDUSTRY ASSOCIATIONS' ENGAGEMENT AND LOBBYING ACTIVITY CLIMATE POLICY ALIGNMENT 2023



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1. SAIPEM DECARBONISATION JOURNEY

The target of reducing greenhouse gas emissions and tackling global warming requires a shared commitment from all actors involved in the energy industry.

Aware of the challenges connected to this process and increased by the uncertainty of the economic and geopolitical context, Saipem is committed to collaborate with its stakeholders, including relevant associations, to share its experience and support energy transition.

For this reason, Saipem is actively engaged in the new low-carbon energy and industrial ecosystem, both in Italy and around the world with a focus on:

- > natural gas, the cleanest of fossil fuels and a key element for the energy transition;
- > the design and supply of a solution that will progressively become central to decarbonisation efforts, namely CO₂ abatement systems in industries with a high carbon impact;

> renewable energy systems, especially in the offshore wind power sector, in which Saipem can play a pivotal role at a global level.

Hence our announced commitment to climate change issues and to reaching Net Zero in 2050: the related Programme, launched in 2021 and central to the four-year Sustainability Plan 2024-2027, is the cornerstone of this way of seeing sustainability as an integrated element of the business. The two-fold blueprint foresees both a contribution to the reduction in Scope 1, 2 and 3 emissions and support for decarbonisation projects throughout the entire energy sector, as well as that of mobility infrastructures.

With Saipem expertise, competence, and technologies we believe that we can provide an important contribution to this transition and in general to the technological innovation the world needs to source its energy sustainably.

2. SAIPEM'S ENGAGEMENT IN DIALOGUE WITH INSTITUTIONS AND LOBBYING ACTIVITY

Saipem has always been engaged in a constructive and transparent dialogue with central and local institutions, and with trade associations all over the world. By virtue of the strong international orientation of the Group, which is present in more than 50 countries, Saipem collaborates and maintains close relations with the Italian diplomatic network, engaging in a constant dialogue with the Ministry of Foreign Affairs and International Cooperation and with foreign diplomatic institutions in Italy.

The Public Affairs function is responsible for institutional dialogue, guaranteeing uniform and coherent relational strategies and communication to external parties and the Company manages its local, national and international stakeholder relations in line with the provisions of its Code of Ethics and its Business Integrity Guidelines and Policies, which require the adoption of behaviour based on correctness, transparency and traceability.

In 2023, Saipem did not engage in direct lobby with relevant institutional stakeholders and did not make direct or indirect contributions in whatever form to parties, movements, committees, political organisations and unions, to their representatives and/or candidates, unless required by local law, therefore this activity is not included in the scope of the analysis covered in this document.

In 2023, the Saipem Group was an active member of 112 national and international business and trade associations, with a total amount spent for membership fees of €1.1 million. In particular, the parent company is a member of 57 associations and organisations, including: Confindustria, IOGP, IMCA (International Maritime Contractors Association), Assonime, UN Global Compact, WEC (World Energy Council), Wind Europe, Hydrogen Europe and Global CCS Institute.

3. SAIPEM CONTRIBUTION TO CLIMATE POLICY **OBJECTIVES THROUGH ASSOCIATIONS' MEMBERSHIPS**

As a key player in the energy sector, Saipem is an active member of industry associations and takes part in events and discussions on environmental and climatic issues.

These associations include both local associations and associations with an international presence, engaged in various fields (technical bodies for specific segments of activity, think tanks, industrial associations dealing with industrial relations, chambers of commerce, etc.).

These organisations, gathering all the main players of the segment they represent and giving them a common forum for discussing the relevant industry topics, play multiple roles: from supporting research and innovation, to sharing information and promoting best practices, from setting technical standards in various operations/business areas, to advocating for common policies.

The methods of participation in association life vary according to the type of association and the objectives set by Saipem: from presence in specific working groups on reference issues to more structured representation in governance bodies.

Saipem guarantees transparency by implementing and following a specific governance of associations memberships, that involves representatives of Saipem of different functions/business lines, in coordination with Public Affairs function.

In particular, every membership (renewal or new subscription) is subject to an internal process of approval that implies a due diligence on the association before the first membership and an authorisation process, implemented at corporate level, that requires the final approval of top management. Moreover, the participation in association life is subject to a continuous monitoring, in order to guarantee that this activity is in line with our targets and have a positive impact for our company.

Saipem is member of Confindustria and other industry-specific associations dealing with climate change issues. In 2023, Saipem supported the creation of a new Italian association in the field of renewable energies, becoming a founding member of AERO (Offshore Renewable Energy Association), particularly active in the institutional context: it has the aim of promoting the development of an Italian supply chain for offshore renewables, which allows the company to support national

decarbonisation strategies. In the same year we also joined H2IT, an Italian association, part of Confindustria, focused on the development of hydrogen sector at a national level and involved in the dialogue with the Ministry of the Environment and Energy Security (MASE) in order to define the main elements of Italian hydrogen strategy.

Saipem is also a stable member of EVOLEN (the French association of energy sector companies and professionals), which aims to disseminate technical and scientific knowledge among its members and anticipate changes in the business, fostering cooperation and a long-term vision and supporting innovation and partnerships. Moreover, the Company is also member of the international associations Global Carbon Capture & Storage Institute (GCCSI), Wind Europe, CO2 Value Europe and Hydrogen Europe.

Since 2016. Saipem has been a member of the United Nations Global Compact, the largest strategic corporate citizenship initiative in the world. As part of its collaboration with the Italian network, Saipem contributed to the Position Paper "Sustainable Supply Chains: Responsibilities and Opportunities for Businesses" developed by the Italian Network of the UNGC and focused on the sustainable management of supply chains. Saipem's experience on the development and application of the SOCE (Saipem Offshore Carbon Estimation) model for the assessment of GHG emissions along the entire value chain of a project has been described in the Paper as one of the best practices reported.

Saipem has acquired the status of Supporter of the Task Force on Climate-related Financial Disclosure (TCFD) by adopting the recommendations to ensure complete disclosure of climate issues in line with stakeholder demands. Since 2018, Saipem has published a document on the Climate in accordance with the recommendations of the TCFD.

Finally, from the end of 2022, Saipem has been cooperating with One Ocean Foundation by supporting the deepening and refinement of the first reporting tool for companies on issues related to ocean protection, the Ocean Disclosure Initiative (ODI), an initiative of One Ocean Foundation developed in collaboration with SDA Bocconi School of Management, McKinsey & Company and CSIC (Consejo Superior de Investigaciones Científicas).

4. ASSESSMENT OF SAIPEM'S CONTRIBUTION **CLIMATE RELATED ADVOCACY ACTIVITIES** THROUGH ASSOCIATIONS

In order to evaluate the effectiveness of Saipem's commitment to climate-related advocacy activities through its participation in associations and organisations, starting

with 2022 we decided to implement an assessment model aiming at highlighting this contribution and monitoring its results over time.

A. EVALUATION PILLARS

The evaluation of associative memberships is based on 7 pillars, identified by cross-checking relevancy to Saipem typical activities (past, current and planned ones), and for being areas related to climate advocacy interests and Saipem's targets. In particular, the memberships were reviewed in the light of:

- 1. Support to the goals of the Paris Agreement to achieve Net Zero by 2050.
- 2. Role of energy transition energies, in particular natural
- 3. Promotion of CCUS.
- 4. Supporting energy efficiency solutions such as "green" vessels fuels and maritime routes optimisation, and promote low and zero carbon technologies such as green hydrogen technologies.
- 5. Promotion of renewable energies and in particular offshore wind.
- 6. Support to climate transparency and disclosure.
- 7. Promotion of sustainable infrastructures.

B. ASSESSMENT METHODOLOGY

For this second year of assessment, based on 2023 data, we evaluated the full list of Saipem memberships, at group level, and selected 23 associations that are active in the debate on climate and energy subjects and in which Saipem plays an active role.

The review of positions was performed considering publicly available data such as reports, websites and public

statements. More specifically, we assessed the alignment of the business associations on each of the 7 main pillars included in our evaluation model.

As a result of the final evaluation, each association has been assigned with one of following three categories:

Aligned	The stated positions of the association are aligned with the Paris Agreement goals and supports/are not in contrast with any of the 7 main pillars indicated in evaluation model.
Partially Aligned	The association does not explicitly support the Paris Agreement goals. Rather, it supports at least one of the 7 main pillars indicated in the paragraph before, and it is not in contrast with any of such main topics. Alternatively, the association explicitly supports the Paris Agreement goals, but it has a minor misalignment on at least one of the 7 main pillars indicated in the evaluation model and it is not in contrast with any of such main topics.
Not Aligned	The association does not support the Paris Agreement goals or the public position of the association is in contrast with at least one of the 7 main pillars indicated in the evaluation model.

C. ASSESSMENT RESULTS

Out of 23 business associations selected, we found that 21 out of 23 are aligned with Saipem's position on climate-related advocacy and two (AERO and ANCE) are partially aligned. This partial alignment is due to a lack of a specific commitment to Paris Agreement targets. In fact, both associations do not explicitly express a position in contrast with them, while supporting energy transition and sustainable infrastructure solutions.

Some of the associations assessed have a specific focus on certain climate-related topics, and therefore may have not positioned themselves about other specific themes (for example an association of offshore wind contractors may not have a position about sustainable infrastructures); in such cases it has been taken in consideration whether the association is not actively opposed to the themes identified in the 7 pillars to assessing its alignment, rather than focusing on the lack of a specific commitment to a topic which is not considered relevant to the association.

The assessment considers both global and regional/national associations.

The total amount of fees paid for the membership of the 23 associations considered amounts to €400,470 (for year 2023), which is about 35% of overall fees paid for by Saipem in the same year. Within the business associations which have been evaluated as partially aligned, Saipem will proactively engage with other members in order to drive and influence each entity's positions towards a more positive vision, and in particular, in any debate on climate and energy subjects, Saipem will pursue its positions as stated in its policies and strategies (such as the Net Zero plan).

In the Annex there is a complete list of the assessed business associations, and the payments and memberships of governing bodies of the business associations.

ANNEX

ASSOCIATIONS' ALIGNMENT WITH SAIPEM'S PILLARS

Name	Alignment	Membership Fees
AERO	Partially aligned	€15,000
ANCE	Partially aligned	€5,719
Associazione Infrastrutture Sostenibili	Aligned	€2,500
Assorisorse	Aligned	€27,000
CO ₂ Value Europe	Aligned	€15,000
Confindustria Energia	Aligned	€68,341
Confitarma Confederazione Italiana Armatori	Aligned	€31,318
CTN BIG Cluster Tecnologico Nazionale Blue Italian Growth	Aligned	€1,000
H2IT	Aligned	€6,375
Hydrogen Europe	Aligned	€25,000
IMCA International Marine Contractors Association	Aligned	€43,934
IOGP International Association of Oil & Gas Producers	Aligned	€51,074
IPLOCA International Pipeline and Offshore Contractor Association	Aligned	€5,088
WEC World Energy Council (Comitato Nazionale Italia)	Aligned	€9,300
The Norwegian Solar Energy Cluster	Aligned	€2,300
BNOW Business Network for Offshore Wind	Aligned	€7,091
Global CCS Institute	Aligned	€34,000
Offshore Wind California	Aligned	€9,393
Renewable UK	Aligned	€2,956
ABESPetro Associação Brasileira das Empresas de Serviços de Petróleo	Aligned	€9,535
EVOLEN	Aligned	€18,500
Wind Europe	Aligned	€7,047
Club CO ₂	Aligned	€3,000



SAIPEM SpA Via Luigi Russolo, 5 20138 Milan - Italy

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