## 2017

SAIPEM SUSTAINABILITY PERFORMANCE INDICATORS

| INDICATOR | UNIT | 2017 | 2016 | 2015 |
| :---: | :---: | :---: | :---: | :---: |
| SAFETY |  |  |  |  |
| Worked man-hours | (min) | 281.9 | 258.6 | 234.4 |
| Fatal accidents | ( $\mathrm{No}$. ) | 3 | 1 | 2 |
| -employees | ( $\mathrm{No}$. ) | 0 | 0 | 2 |
| -subcontractors | ( $\mathrm{No}$. ) | 3 | 1 | 0 |
| Fatal Accident Frequency Rate (FTLFR) | (ratio) | 1.06 | 0.38 | 0.85 |
| Lost Time Injuries (LTI) | (No.) | 37 | 51 | 70 |
| LTI Frequency Rate (LTIFR) | (ratio) | 0.14 | 0.20 | 0.31 |
| Total Recordable Incidents (TRI) | ( $\mathrm{No}$. ) | 144 | 201 | 253 |
| TRI Frequency Rate (TRIFR) | (ratio) | 0.51 | 0.78 | 1.08 |
| Lost workdays | ( $\mathrm{No}$. ) | 1,857 | 3,106 | 4,439 |
| Severity rate | (ratio) | 0.01 | 0.01 | 0.02 |
| Absenteeism rate | (\%) | 4.1 | 4.9 | 4.6 |


| ENVIRONMENT |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Energy |  |  |  |  |
| Total energy consumption | (ktoe) | 440.6 | 411.7 | 514.0 |
| Total energy consumption | (TJ) | 18,435.0 | 17,237.1 | 21,520.2 |
| Direct energy consumption by type: | (ktoe) | 419.3 | 388.1 | 488.2 |
| - Diesel | (ktoe) | 246.6 | 256.6 | 290.6 |
| - Diesel Marine Oil | (ktoe) | 141.8 | 111.8 | 139.7 |
| - Heavy Fuel Oil (HFO) | (ktoe) | 1.0 | - | - |
| - Intermediate Fuel Oil (IFO) | (ktoe) | 12.8 | 7.5 | 21.0 |
| - Light Fuel Oil (LFO) | (ktoe) | 4.5 | 1.4 | 28.7 |
| - Natural gas | (ktoe) | 1.1 | 1.4 | 1.5 |
| - Gasoline | (ktoe) | 11.5 | 9.5 | 6.8 |
| Total electricity purchased from public network | (MWh) | 92,309.9 | 102,343.4 | 112,094.5 |
| Electricity produced from renewable sources | (MWh) | 352.4 | 305.0 | 309.9 |
| Energy saving due to energy consumption reduction initiatives | (MWh) | 32,563.9 | 6,437 | - |
| Energy intensity ratio | (toe/€ min revenue) | 49.0 | 41.3 | 44.7 |


| Emissions |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| GHG scope 1 emissions | (kt) $\mathrm{CO}_{2}$ eq | 1,299.7 | 1,203.4 | 1,504.2 |
| GHG scope 2 emissions | (kt) $\mathrm{CO}_{2}$ eq | 37.5 | 38.9 | 43.0 |
| Direct $\mathrm{CO}_{2}$ emissions | (kt) $\mathrm{CO}_{2}$ eq | 1,298.0 | 1,161.8 | 1,502.7 |
| Direct $\mathrm{CH}_{4}$ emissions | (kt) $\mathrm{CO}_{2}$ eq | 1.6 | 1.4 | 1.7 |
| Significant emissions into the atmosphere by type: |  |  |  |  |
| $\underline{-\mathrm{SO}_{x}}$ | (kt) | 4.6 | 3.8 | 5.1 |
| $-\mathrm{NO}_{x}$ | (kt) | 22.6 | 20.2 | 26.5 |
| - CO | (kt) | 14.5 | 10.3 | 12.0 |


| INDICATOR | UNIT | 2017 | 2016 | 2015 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Emissions |  |  |  |  |
| -PM | $(\mathrm{kt})$ | 0.5 | 0.5 | 0.6 |
| - NMVOC | $(\mathrm{kt})$ | 0.9 | 0.8 | 1.0 |
| Emission intensity ratio | $\left(\mathrm{tCO}{ }_{2}\right.$ eq/€ min revenue $)$ | 144.4 | 124.5 | 134.5 |
| $\mathrm{CO}_{2}$ saving due to energy efficiency initiatives | $(\mathrm{t})$ | 2,898 | 1,755 | - |


| Water |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Water consumption | $\left(10^{3} \mathrm{~m}^{3}\right)$ | 7,690.4 | 6,972.9 | 5,226.4 |
| Water consumption by source: |  |  |  |  |
| - fresh water from public network/third party | (103 $\mathrm{m}^{3}$ ) | 1,375.1 | 3,054.5 | 2,614.9 |
| - ground water | $\left(10^{3} \mathrm{~m}^{3}\right)$ | 5,441.2 | 2,571.9 | 1,571.6 |
| - surface water | (103 $\mathrm{m}^{3}$ ) | 188.3 | 69.5 | 152.8 |
| - sea water | $\left(10^{3} \mathrm{~m}^{3}\right)$ | 685.8 | 1,276.9 | 887.0 |
| Water by type of use: |  |  |  |  |
| - concrete production | (103 $\mathrm{m}^{3}$ ) | 40.2 | 9.7 | 35.8 |
| - general service | $\left(10^{3} \mathrm{~m}^{3}\right)$ | 2,652.4 | 2,968.6 | 1,203.7 |
| - hydrotesting | $\left(10^{3} \mathrm{~m}^{3}\right)$ | 313.9 | 858.7 | 263.5 |
| -domestic use | (103 $\mathrm{m}^{3}$ ) | 1,637.6 | 2,954.1 | 3,530.1 |
| - irrigation | $\left(10^{3} \mathrm{~m}^{3}\right)$ | 8.6 | 12.8 | 45.3 |
| -roads watering | $\left(10^{3} \mathrm{~m}^{3}\right)$ | 133.7 | 141.3 | 95.9 |
| - other | (103 $\mathrm{m}^{3}$ ) | 2,904.0 | 27.6 | 51.4 |
| Water withdrawal in water stressed areas | (\%) | 37 | 41 | 31 |
| Volume of recycled and reused water | $\left(10^{3} \mathrm{~m}^{3}\right)$ | 1,179.8 | 308.4 | 309.9 |
| Percentage of recycled and reused water | (\%) | 15 | 4 | 6 |
| Discharged water | $\left(10^{3} \mathrm{~m}^{3}\right)$ | 5,657.0 | 4,859.0 | 3,746.3 |
| Total amount of discharged water by type and destination: |  |  |  |  |
| - water discharged into sewers | $\left(10^{3} \mathrm{~m}^{3}\right)$ | 642.8 | 427.7 | 569.4 |
| - water discharged into bodies of surface water | $\left(10^{3} \mathrm{~m}^{3}\right)$ | 3,605.4 | 2,556.3 | 1,182.2 |
| - water discharged into the sea | $\left(10^{3} \mathrm{~m}^{3}\right)$ | 515.4 | 1,142.7 | 1,064.6 |
| - water discharged to other destinations | $\left(10^{3} \mathrm{~m}^{3}\right)$ | 893.4 | 732.2 | 930.1 |


| Waste |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Total waste produced | (kt) | 431.3 | 907.6 | 508.5 |
| Waste by type: |  |  |  |  |
| - hazardous | (kt) | 70.4 | 56.4 | 39.7 |
| -non-hazardous | (kt) | 360.9 | 851.2 | 468.8 |
| Waste by type and destination: |  |  |  |  |
| - hazardous waste disposed of in landfill sites | (kt) | 61.2 | $36.1{ }^{\text {(a) }}$ | 31.9 |
| - hazardous waste incinerated | (kt) | 2.3 | 1.6 | 2.8 |
| - hazardous waste recycled | (kt) | 6.9 | 18.7 | 5.0 |
| - non-hazardous waste disposed of in landfill sites | (kt) | 172.4 | $140.0{ }^{\text {(a) }}$ | 285.8 |
| -non-hazardous waste incinerated | (kt) | 3.6 | 3.0 | 6.4 |
| - non-hazardous waste recycled | (kt) | 185.0 | 708.1 | 176.5 |


| INDICATOR | UNIT | 2017 | 2016 | 2015 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Waste |  |  |  |  |
| Waste recycled | (\%) | 44 | 80 | 36 |

(a) This figure was recalculated in 2017.

| Spills |  |  |  |
| :--- | :--- | ---: | ---: | ---: |
| Number of spills | $(\mathrm{No})$. | 26 | 30 |
| Spill volumes | $\left(\mathrm{m}^{3}\right)$ | 6.21 | 4.26 |
| Number of spills by type: |  |  |  |
| - oil spills | $(\mathrm{No})$. | 18 | 2.18 |
| - chemical spills | $(\mathrm{No})$. | 8 | 34 |


| Spill volumes by type: |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| - oil spills | $\left(\mathrm{m}^{3}\right)$ | 2.63 | 3.54 | 2.12 |
| - chemical spills | $\left(\mathrm{m}^{3}\right)$ | 3.58 | 0.71 | 0.06 |


| Number of spills by size: |  |  |  |
| :--- | :--- | ---: | ---: |
| - over 500 litres | $(N o)$. | 3 | 3 |
| - between 160 and 500 litres | $(N o)$. | 2 | 3 |
| - between 10 and 160 litres | $(N o)$. | 21 | 24 |


| Spills by destination: |  |  |  |
| :--- | :--- | ---: | ---: |
| - into water streams | $(N o)$. | 0 | 0 |
| - into swamps or lakes | $(N o)$. | 0 | 0 |
| - into the sea | $(N o)$. | 5 | 5 |
| - on land | $(N o)$. | 21 | 25 |
| Spill drills | $(N o)$. | 314 | 405 |


| HEALTH |  |  |  |  |
| :--- | :---: | ---: | ---: | ---: |
| Occupational diseases | (No.) | 5 | 9 | 26 |
| Occupational disease rate | (ratio) | 0.05 | 0.08 |  |
| Medical fitness examinations | (No.) | 31,835 | 27,329 | 44,939 |
| Medical consultations | (No.) | 153,351 | 139,354 | 124,224 |

## HSE MANAGEMENT SYSTEM

Percentage of employees working in OHSAS 18001 certified

| companies/branches | $(\%)$ | 72 | 66 |
| :--- | :--- | :--- | :--- |
| Percentage of employees working in ISO 14001 certified <br> companies/branches | $(\%)$ | 74 | 64 |


| PEOPLE |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Employment |  |  |  |  |
| Total employees at year's end | (No.) | 35,918 | 40,305 | 46,346 |
| Employee categories: |  |  |  |  |
| - Blue Collars | (No.) | 14,688 | 17,134 | 19,408 |
| - White Collars | (No.) | 16,642 | 18,496 | 21,549 |


| INDICATOR | UNIT | 2017 | 2016 | 2015 |
| :---: | :---: | :---: | :---: | :---: |
| Employment |  |  |  |  |
| Employees categories: |  |  |  |  |
| - Managers | (No.) | 4,190 | 4,276 | 4,972 |
| - Senior Managers | ( $\mathrm{No}$. ) | 398 | 399 | 417 |
| Employees by geographical area: |  |  |  |  |
| - Americas | (No.) | 1,849 | 3,083 | 8,226 |
| - CIS | ( No.$)$ | 2,743 | 3,169 | 4,550 |
| - Europe | (No.) | 10,283 | 9,962 | 10,553 |
| - Middle East | ( $\mathrm{No}$. ) | 11,472 | 9,219 | 8,779 |
| - Africa | ( $\mathrm{No}$. ) | 6,258 | 7,905 | 8,020 |
| - Far East | ( $\mathrm{No}$. ) | 3,313 | 6,967 | 6,218 |
| Type of contract |  |  |  |  |
| Full-time employees by gender: | (No.) | 35,686 | 40,060 | 46,073 |
| - male | ( $\mathrm{No}$. ) | 32,070 | 35,991 | 41,015 |
| -female | (No.) | 3,616 | 4,069 | 5,058 |
| Part-time employees by gender: | (No.) | 232 | 245 | 273 |
| -male | (No.) | 58 | 63 | 74 |
| - female | (No.) | 174 | 182 | 199 |
| Employees recruited through employment agencies | ( $\mathrm{No}$. ) | 5,829 | 5,643 | 4,489 |
| Employees with a stable work contract by gender: | ( $\mathrm{No}$. ) | 14,177 | 14,991 | 17,840 |
| - male | ( $\mathrm{No}$. ) | 13,000 | 13,703 | 16,156 |
| -female | (No.) | 1,177 | 1,288 | 1,684 |
| Turnover |  |  |  |  |
| Voluntary turnover of employees with a stable work contract | (\%) | 6.6 | 8.3 | 6.4 |
| Total turnover | (\%) | 35 | 40 | - |
| Local employment |  |  |  |  |
| Local employees by category: | (\%) | 76 | 80 | 80 |
| - Blue Collars | (\%) | 74 | 81 | 81 |
| - White Collars | (\%) | 78 | 81 | 80 |
| - Managers ${ }^{(b)}$ | (\%) | 48 | 48 | 46 |
| - Senior Managers ${ }^{(b)}$ | (\%) | 14 | 13 | 10 |

(b) The percentage of local managers and senior managers is calculated excluding the data of France and Italy.

Diversity and equal opportunities

| Gender diversity |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Women employed, by category: | $(\mathrm{No})$. | 3,790 | 4,251 | 5,257 |
| - Blue Collars | $(\mathrm{No})$. | 95 | 118 | 224 |
| - White Collars | $(\mathrm{No})$. | 3,060 | 3,510 | 4,307 |
| - Managers | $(\mathrm{No})$. | 612 | 600 | 704 |
| - Senior Managers | $(\mathrm{No})$. | 23 | 23 | 22 |
| Women on the Saipem SpA Board of Directors | $(\mathrm{No})$. | 3 | 3 | 3 |

SAIPEM
ENGINEERING
ENERGY

| INDICATOR | UNIT | 2017 | 2016 | 2015 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Diversity and equal opportunities |  |  |  |  |
| Women employed, by geographical area: |  |  |  |  |
| -Americas | $(N o)$. | 348 | 495 | 985 |
| -CIS | $(N o)$. | 461 | 478 | 546 |
| - Europe | $(N o)$. | 2,101 | 2,198 | 2,441 |
| - Middle East | $(N o)$. | 120 | 129 | 168 |
| -Africa | $(N o)$. | 345 | 391 | 524 |
| - Far East | $(N o)$. | 415 | 560 | 593 |

Gender pay-gap (women vs. men):

| - Blue Collars | $(\%)$ | 112 | 101 | 46 |
| :--- | ---: | ---: | ---: | ---: |
| - White Collars | $(\%)$ | 91 | 86 | 92 |
| -Managers | $(\%)$ | 85 | 80 | 82 |
| -Senior Managers | $(\%)$ | 81 | 88 | 91 |
| Age ranges: |  |  |  |  |
| -employees under 30 | $(\mathrm{No})$. | 4,330 | 5,809 | 7,595 |
| -of which women | $(\mathrm{No})$. | 494 | 735 | 1,097 |
| -employees between 30 and 50 | $(\mathrm{No})$. | 25,673 | 28,418 | 31,436 |
| -of which women | $(\mathrm{No})$. | 2,744 | 2,961 | 3,529 |
| -employees over 50 | $(\mathrm{No})$. | 5,915 | 6,078 | 7,315 |
| -of which women | $(\mathrm{No})$. | 552 | 555 | 631 |

Multiculturalism

| Number of nationalities represented in the employee population | (No.) | 115 | 120 | 128 |
| :--- | :--- | :--- | :--- | :--- |


| Parental leave |  |  |  |  |
| :--- | :---: | ---: | ---: | ---: | ---: |
| Employees who took parental leave, of which: | $(N o)$. | 695 | 1,278 | 1,093 |
| - women | $(N o)$. | 239 | 553 | 620 |
| - men | $(N o)$. | 456 | 725 | 473 |
| Return to work rate after parental leave: |  |  |  |  |
| - women | $(\%)$ | 56 | 67 | 40 |
| - men | $(\%)$ | 99.6 | 92 | 86 |

Skills development

## Training

| Total hours of training, of which: | (No.) | 1,930,709 | 1,570,894 (c) | 1,594,281 ${ }^{\text {(c) }}$ |
| :---: | :---: | :---: | :---: | :---: |
| - HSE | (No.) | 1,699,674 | 1,324,853 ${ }^{\text {(c) }}$ | 1,165,952 ${ }^{\text {(c) }}$ |
| - managerial potential and skills | (No.) | 15,090 | 24,446 | 36,390 |
| - IT and languages | (No.) | 17,979 | 20,969 | 54,226 |
| - professional technical skills | (No.) | 197,966 | 200,626 | 337,713 |
| Average training man-hours by employee | (No.) | 21.9 | 21.5 | 25.0 |
| Skills assessment |  |  |  |  |
| Skills assessment | (No.) | 7,173 | 2,738 | 4,897 |


| INDICATOR | UNIT | 2017 | 2016 | 2015 |
| :--- | ---: | ---: | ---: | ---: |
| Skills development |  |  |  |  |
| Performance evaluation |  |  |  |  |
| Total employee performance evaluations, of which: | $(\mathrm{No})$. | 9,844 | 24,144 | 18,446 |
| - Senior Managers | $(\mathrm{No})$. | 359 | 375 | 398 |
| - Managers | $(\mathrm{No})$. | 2,918 | 3,038 | 2,734 |
| - White Collars | $(\mathrm{No})$. | 5,781 | 10,369 | 9,406 |
| - Blue Collars | $(\mathrm{No})$. | 786 | 10,362 | 5,908 |
| Total employee performance evaluations | $(\%)$ | 50 | 60 | 40 |

(c) This figure was recalculated in 2017.

| Industrial relations |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Percentage of the total workforce represented in formal joint <br> management-worker health and safety committees |  |  |  |  |
| Employees covered by collective bargaining | (\%) | 32 | - |  |
| Strike hours | (No.) | 1,143 | 65,196 | 35,018 |


| BUSINESS |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Supply chain |  |  |  |  |
| Number of vendors | (No.) | 26,345 | 29,959 | 32,931 |
| Number of vendors qualified in the year | (No.) | 6,918 | 6,571 | 10,844 |
| Vendors qualified in the year operating in high risk countries for human and labour rights | (\%) | 59 | 60 | - |
| New vendors assessed on labour rights | (No.) | 94 | 106 | 367 |
| Vendors qualified in the year for activities considered at HSE risk | (\%) | 4 | 6 | - |
| Vendors assessed on HSE aspects and qualified | ( $\mathrm{No}$. ) | 278 | 385 | 163 |
| Qualification audits, of which: | (No.) | 62 | 46 | - |
| - on human and labour rights | (No.) | 14 | 6 | 13 |
| - on HSE | (No.) | 3 | 5 | - |
| Total goods and services ordered | (bln €) | 6.42 | 5.66 | 8.27 |
| Percentage of goods and services ordered locally | (\%) | 64 | 69 | 68 |
| Goods and services ordered by criticality level: |  |  |  |  |
| - critical | (bln €) | 4.47 | 3.56 | 5.75 |
| - not critical | (bln €) | 1.90 | 1.96 | 2.47 |
| - other | (bln €) | 0.05 | 0.14 | 0.05 |
| Number of Frame Agreements | ( $\mathrm{No}$. ) | 5,643 | 5,758 | 6,826 |
| Vendors qualified for more than 10 years | (\%) | 18 | 16 | - |
| Vendor feedback released | (No.) | 658 | 1,475 | - |
| Percentage of positive feedback on vendor | (\%) | 64 | 74 | - |
| Employees trained in human and labour rights and the supply chain | (No.) | 115 | 147 | - |

## Anti-corruption

| Employees trained in compliance, governance, |  |  |  |
| :--- | :--- | :--- | :--- |
| ethics and anti-corruption issues | (No.) | 1,962 | 2,813 |
| Training hours in compliance, governance, | (No.) | 6,201 | 6,713 |
| ethics and anti-corruption issues |  | 4,264 |  |


| INDICATOR | UNIT | 2017 | 2016 | 2015 |
| :---: | :---: | :---: | :---: | :---: |
| Anti-corruption |  |  |  |  |
| Percentage of subsidiaries that implemented training in compliance, governance, ethics and anti-corruption | (\%) | 79 | - | - |
| Percentage of JV s that implemented training in compliance, governance, ethics and anti-corruption | (\%) | 100 | - | - |
| Grievance mechanism |  |  | (d) |  |
| Total files, of which: | (No.) | 118 | 125 | 78 |
| - founded or partially founded | ( No.$)$ | 20 | 28 | 20 |
| - unfounded | (No.) | 67 | 97 | 58 |
| - open | ( $\mathrm{No}$. ) | 31 | 4 | - |
| Total files on cases of discrimination, of which: | ( $\mathrm{No}$. ) | 12 | 19 | 11 |
| - founded or partially founded | ( $\mathrm{No}$. ) | 2 | 2 | 2 |
| - unfounded | ( $\mathrm{No}$. ) | 4 | 17 | 9 |
| - open | ( $\mathrm{No}$. ) | 6 | - | - |
| Total files on workers' rights, of which: | ( No.$)$ | 26 | 30 | 15 |
| - founded or partially founded | ( $\mathrm{No}$. ) | 3 | 6 | 5 |
| - unfounded | ( $\mathrm{No}$. ) | 9 | 23 | 10 |
| - open | ( $\mathrm{No}$. ) | 14 | 1 | - |
| Total files on violations of the rights of local communities, of which: | (No.) | 3 | 2 | 2 |
| - founded or partially founded | (No.) | - | - | - |
| - unfounded | ( No.$)$ | 2 | 2 | 2 |
| -open | ( $\mathrm{No}$. ) | 1 | - | - |

(d) 2016: the count for closed files includes 4 closed files concerning the system of internal controls and risk management and re-opened and closed also for other matters concerned.

| Innovation |  |  |  |
| :--- | :--- | ---: | ---: | ---: |
| Patents in force | $($ No. $)$ | 2,350 | 2,308 |
| New patents filed in the year | $($ No. $)$ | 30 | - |
| Research \& Development expenditure | $(\mathrm{mln} €)$ | 36 |  |


| Local presence |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Countries in which local development projects are implemented | $(\mathrm{No})$. | 11 | 9 | 10 |
| Expenses for local development projects | $(\mathrm{mln} €)$ | 1.28 | 1.90 | 2.86 |


| Other |  |  |  |
| :--- | :---: | ---: | :---: |
| Memberships of associations | $($ No. $)$ | 89 | 72 |
| Membership fees paid | $(€)$ | 993,489 | 80 |
| Total value of political contributions | $(€)$ | - |  |

Information on audit and non-audit fees can be found at page 301 of the Relazione Finanziaria Annuale 2017 (click here)

