



# REGULATED INFORMATION

# Notice of Annual General Shareholders' Meeting

San Donato Milanese (MI), March 22, 2018 - Shareholders of Saipem S.p.A. (hereinafter "Saipem" or "Company") are hereby invited to attend the General Shareholders' Meeting, which will be held in Saipem's Offices (IV Palazzo Uffici), San Donato Milanese, Via Martiri di Cefalonia 67, at 10.00 a.m. (BST), on May 3, 2018 (single call).

## Agenda

- Statutory Financial Statements at December 31, 2017 of Saipem S.p.A. Relevant resolutions.
   Presentation of the Consolidated Financial Statements at December 31, 2017. Reports by the Board of
   Directors, the Statutory Auditors and the External Auditors. Presentation of the Consolidated Non Financial Statement for the year 2017.
- 2. Establishing the number of Board Directors.
- 3. Establishing the duration of the Board of Directors' mandate.
- 4. Appointment of Board Directors.
- 5. Appointment of the Chairman of the Board of Directors.
- 6. Establishing the remuneration of Board Directors.
- 7. Additional fees to the External Auditors.
- 8. Remuneration Report: Policy on remuneration.
- 9. Authorisation to buy-back treasury shares for the 2018 allocation of the long-term Incentive Plan 2016-2018.
- 10. Granting the Board of Directors authorisation, pursuant to art. 2357 *ter* of the Italian Civil Code, to use up to a maximum of 8,800,000 treasury shares for the 2018 allocation of the long-term Incentive Plan 2016-2018.
- 11. Conferment of the legal audit mandate for the years 2019-2027 and approval of associated fees. Relevant resolutions.

## Legitimation to attend and to vote in the Shareholders' Meeting

Pursuant to Article 83-*sexies* of Italian Legislative Decree no. 58 of February 24, 1998 and Article 13.1 of the Articles of Association, legitimation to attend and vote at Shareholders' Meetings applies to persons on behalf of whom the intermediary - authorised pursuant to applicable regulations - has transmitted the notification certifying ownership of the relevant right, by the end of the seventh market trading day prior





to the date scheduled for the Shareholders' Meeting (i.e. by April 23, 2018 - record date). The notification must be received by Saipem by the end of the third market trading day (April 27, 2018) prior to the date scheduled for the Shareholders' Meeting. Legitimation to attend and to vote shall nonetheless be acknowledged should the notification be received by Saipem at a later date, provided that the latter falls before the start of the Shareholders' Meeting. Persons who become shareholders only after the record date shall not be entitled to participate and to vote in the Shareholders' Meeting. Please note that the notification to Saipem is carried out by the intermediary upon request of the person entitled to the right. Persons entitled to vote are required to impart instructions to the intermediary that keeps the relevant accounts, so that the latter may transmit the aforementioned notification to the Company. Any requests by the intermediary relating to notice or financial costs for performing the pertinent fulfilments are not ascribable to the Company. In order to take part in the Shareholders' Meeting, Shareholders holding shares still in certificated form shall previously deliver said shares to a financial intermediary in order to have them deposited with the Italian Securities Register Centre and subsequently transformed into non-certificated form and request the above-mentioned notification of attendance.

## Right to submit questions prior to the Shareholders' Meeting

Pursuant to Article 127-ter of Legislative Decree 58/98, shareholders entitled to vote may submit questions on issues in the agenda prior to the Shareholders' Meeting: the questions must be received by the Company before 6 pm on April 30, 2018; the Company does not guarantee an answer to any questions received thereafter. The questions may be transmitted via mail to the following address:

- a) Saipem S.p.A.
   Segreteria Societaria (Domande Assemblea 2018)
   Via Martiri di Cefalonia, 67
   20097 San Donato Milanese (MI) Italy
- b) via fax addressed to the Saipem Corporate Secretary's Office (Segreteria Societaria) at +39 02 442 44506
- c) via certified email to <a href="mailto:saipem@pec.saipem.com">saipem@pec.saipem.com</a>
- d) via email to segreteria.societaria@saipem.com
- e) or through the appropriate section of the Company's website (<a href="www.saipem.com">www.saipem.com</a> under the section "Shareholders' meeting").

The interested parties must provide the information and documentation certifying ownership of the right, in compliance with the procedures specified on the Company's website. Questions received within the aforementioned deadline shall be answered:





- a) before the Shareholders' Meeting through publication on the appropriate section of the Company's website: the Company shall provide a single answer to questions having the same content. An answer will not be provided when the questions are already available in the FAQ section of the Company's website;
- b) during the Shareholders' meeting: answers may be provided in writing to all shareholders entitled to vote at the beginning of the meeting.

# Addition of items to the agenda of the Shareholders' Meeting and proposed resolutions on the items on the agenda

Pursuant to Article 126-bis of Legislative Decree 58/98 and Article 13.2 of the Articles of Association, the Shareholders that, severally or jointly, represent at least one fortieth of Saipem share capital, may ask, within ten days as of the date of publication of this notice, to add other items to the meeting agenda or submit proposed resolution on items already on the agenda. Additions are not accepted for those items that the Shareholders' meeting is called to resolve on pursuant to the Law, those that have been proposed by the Board of Directors based on a project or report it has arranged, and must relate to items different from those provided by art. 125-ter, paragraph 1 of Legislative Decree 58/98.

The requests must be submitted via registered letter to the Company's registered office or via certified email to <a href="mailtosaipem@pec.saipem.com">saipem@pec.saipem.com</a> together with certification attesting ownership of the relevant shareholding. By the same deadline and using the same means, Shareholders proposing additions or resolutions must send a report stating the reason for their proposals to the Board of Directors of the Company.

All Shareholders entitled to vote are allowed to present in person at the Shareholders' meeting resolution proposals on items on the meeting agenda.

Any further information is available at <a href="www.saipem.com">www.saipem.com</a> under the section "Shareholders' meeting".

# How to vote by proxy

Pursuant to Article 135-novies of Legislative Decree 58/98 and Article 13.3 of the Articles of Association, parties entitled to vote may nominate a representative in the Shareholders' Meeting, in the manner specified by the law. The proxy may be notified to the Company via mail, at the following address:





- a) Saipem S.p.A.
   Segreteria Societaria (Delega Assemblea 2018)
   Via Martiri di Cefalonia, 67
   20097 San Donato Milanese (MI) Italy
- b) via fax addressed to the Saipem Corporate Secretary's Office (Segreteria Societaria) at +39 02 442 44506;
- c) via certified email to <a href="mailto:saipem@pec.saipem.com">saipem@pec.saipem.com</a>,
- d) or through the appropriate section of the Company's website (<a href="www.saipem.com">www.saipem.com</a> under the section "Shareholders' meeting"), according to the procedures specified therein.

The proxy and relevant voting instructions can be revoked at any time. A proxy form is available at the Company's registered office or at <a href="https://www.saipem.com">www.saipem.com</a> under the section "Shareholders' meeting".

We inform the Shareholders that it will not be possible to vote by mail or electronic means at this Shareholders' meeting.

## Shareholders' Representative designated by the Company

Pursuant to Article 135-undecies of Legislative Decree 58/98 and art. 13.3 of the Articles of Association, the Company has designated Mr Dario Trevisan as the representative to whom shareholders may freely confer their proxy, with voting instructions on all or part of the proposals in the agenda. In this case, the proxy must be conferred by signing the relevant proxy form obtainable from the Company's website or at the Company's registered office. The proxy form must be mailed to the following address and received by April 30, 2018:

Mr Dario Trevisan Viale Majno, no. 45 20122 Milan - Italy

or to the address  $\underline{\mathsf{rappresentante\text{-}designato@pec.it}}.$ 

The proxy and relevant voting instructions can be revoked within the above-mentioned deadline. The proxy shall have no effect in relation to proposals for which no voting instructions have been conferred.

For any further information, please visit the relevant section of the Company's website (<a href="www.saipem.com">www.saipem.com</a> under the section "Shareholders' meeting") or contact the representative on +39 800 134 679 and at the email address: <a href="mailto:rappresentante-designato@pec.it">rappresentante-designato@pec.it</a>.





# Appointment of the Directors

Pursuant to article 147-*ter* of Legislative Decree 58/98, and article 19 of the Articles of Association, Board Directors are appointed by the Shareholders' meeting from voting lists put forward by the Shareholders. Lists may be presented by shareholders who, individually or with others, are holders of shares amounting to at least 1% of the ordinary share capital. Legal ownership of the minimum shareholding required to present a list is based on the number of shares registered as owned by the Shareholder on the day of filing with the Company. The relevant documentation may be produced after filing, but no later than 6 pm on April 12, 2018.

The lists must be filed at the Company's registered office no later than April 8, 2018 automatically extended to April 9, 2018 (the first subsequent business day), together with the additional documentation required by the law and the regulations in force, or sent via certified email to saipem@pec.saipem.com or to the following email address segreteria.societaria@saipem.com.

For additional information regarding the filing of lists by remote means, please contact Saipem's Secretary's Office at <a href="mailto:secretaria@saipem.com">secretary</a>'s Office at <a href="mailto:secretaria@saipem.com">secretaria@saipem.com</a> or call +39 02 442 44608/54117.

Regarding the submission, filing and publishing of lists, please refer to the provisions contained in article 19 of the Articles of Association, the Company's website (<a href="www.saipem.com-Section">www.saipem.com-Section</a> "Shareholders Meeting") and the Report by the Board of Directors on issues in the agenda of the Shareholders' Meeting, which will be available on the aforementioned website under the terms of the Law.

Article 19 of the Articles of Association contains specific provisions on the composition of the lists aimed at ensuring compliance with the rules on gender balance on company boards, pursuant to Law No. 120 of July 12, 2011. Under the law at least one-third of the Directors to be appointed must be filled by the least represented gender.

Shareholders who wish to submit a list with a number of candidates equal to or more than three, should include at least one candidate of a different gender.

Since by law the number of representatives of the least-represented gender must be at least equal to three (corresponding to one-third of the Directors), therefore the lists competing to appoint the majority of the members of the Board of Directors must include at least two candidates of the least-represented gender.

The Board of Directors has expressed its recommendations to the Shareholders on the composition of the new Board, and that opinion has been made public and will be attached to the report on the items on the agenda of the Shareholder's Meeting.

The Corporate Governance Code, which the Company adopts, encourages Shareholders to consider their choices in light of these recommendations in submitting their lists.





Moreover, the Corporate Governance Code stresses that it is good practice for those Shareholders, which control the Issuer, if any, or those that can exercise significant influence over the Issuer notify the public in large advance of the meeting regarding proposals they wish to put forward at the Shareholders' Meeting on items for which the Directors had not or could not prepare a specific proposal, in compliance with art. 126-bis of Legislative Decree 58/98.

Finally, please note that Shareholders presenting a minority list should refer to Consob recommendations listed in Communication no. DEM/9017893 dated February 26, 2009.

Lists will be available to the public from April 12, 2018 at the Company's registered office, at www.saipem.com, at Borsa Italiana S.p.A., and through the "eMarket STORAGE" system.

## Request for information and Saipem website

Any further information concerning the Shareholders' Meeting and, in particular, the methods for exercising Shareholders rights, can be obtained by consulting the Company's website (<a href="www.saipem.com">www.saipem.com</a> under the section "Shareholders' meeting") or by request at <a href="segreteria.societaria@saipem.com">segreteria.societaria@saipem.com</a>. Alternatively, Shareholders may call the following telephone numbers: +39 02 442 44608/54117, and/or fax the number +39 02 442 44506.

## Documentation

The documentation relating to the issues in the agenda, the full texts of the deliberation proposals together with the illustrative reports specified in the applicable legislation, shall be available to the public - in accordance with the terms of the law - at the Company's registered office, through the "eMarket STORAGE" system at <a href="www.emarketstorage.com">www.emarketstorage.com</a>, at Borsa Italiana S.p.A. (<a href="www.borsaitaliana.it">www.borsaitaliana.it</a>) and on the Company's website (<a href="www.saipem.com">www.saipem.com</a>, under the section "Shareholders' meeting").

#### Additional information

Any experts, financial analysts and journalists wishing to attend the Shareholders' Meeting must submit an appropriate request - via mail or fax at +39 02 442 44506 - to be received by the Saipem Secretary's Office (Segreteria Societaria) by May 2, 2018.

The persons authorised to participate in the Shareholders' Meeting are invited to arrive before the scheduled start time of the Meeting, so as to facilitate admission procedures; registration operations shall be performed at the venue of the Shareholders' Meeting starting from 9 am.





An extract of this notice has also been published in the newspaper "Il Sole 24 Ore" on March 23, 2018, pursuant to art. 125-bis, paragraph 1 of Legislative Decree 58/98.

On behalf of the Board of Directors
The Chairman
Paolo Andrea Colombo

Saipem is one of the world leaders in drilling services, as well as in the engineering, procurement, construction and installation of pipelines and complex projects, onshore and offshore, in the oil & gas market. The company has distinctive competences in operations in harsh environments, remote areas and deepwater. Saipem provides a full range of services with "EPC" and "EPCI" contracts (on a "turn-key" basis) and has distinctive capabilities and unique assets with a high technological content.

Website: <a href="www.saipem.com">www.saipem.com</a> Switchboard: +39 0244231

Media relations

Tel: +39 0244234088; E-mail: <a href="media.relations@saipem.com">media.relations@saipem.com</a>

Relations with institutional investors and financial analysts

Tel: +39 0244234653; Fax: +39 0244254295; E-mail: <a href="mailto:investor.relations@saipem.com">investor.relations@saipem.com</a>

Contact point for retail investors E-mail: <a href="mailto:segreteria.societaria@saipem.com">segreteria.societaria@saipem.com</a>