

A Joint Stock Company with Registered Office In San Donato Milanese, Italy Via Martiri di Cefalonia 67 Fully paid-up Share Capital Euro 441,410,900 Fiscal Code and Milan Companies' Register No. 00825790157 Switchboard: +39-025201 Fax +39-0252054295 www.saipem.eni.it

# Saipem:

# Board of Directors approves six-month report at June 30, 2008

- Overall net profit for the first half of 2008 amounted to Euro 501 million.
- Adjusted net profit for the first half of 2008 amounted to Euro 321 million, representing a 34% increase compared to the first half of 2007.
- Adjusted net profit for the second quarter of 2008 amounted to Euro 174 million, up 26% compared to the second quarter of 2007.
- New contracts won during the first half of 2008 amounted to Euro 5,471 million.
   The backlog at June 30, 2008 stood at Euro 16,191 million, up 5.2% compared to 31 December 2007.
- Investments in the first half of 2008 amounted to Euro 979 million, compared to Euro 513 million in the same period of 2007.

San Donato Milanese, July 29, 2008 The Board of Directors of Saipem S.p.A. today reviewed the Saipem Group consolidated six-month report at June 30, 2008, which has been prepared in compliance with the International Financial Reporting Standards and which is subject to a limited audit. The report is subject to the company Statutory Auditors and Independent Auditors.

						(m	nillion euro)
Q2 2007 <sup>(1)</sup>	Q1 2008	Q2 2008	Q2 08 vs Q2 07		H1 2007 <sup>(1)</sup>	H1 2008	H1 08 vs H1 07
2,438	2,236	2,383	- 2.3	Revenues	4,523	4,619	2.1
222	230	259	16.7	Operating profit	394	489	24.1
138	147	174	26.1	Adjusted net profit	240	321	33.8
138	327	174	26.1	Net profit	240	501	108.8
204	228	256	25.5	Adjusted cash flow	374	484	29.4
264	422	557	111.0	Investments	513	979	90.8
2,493	2,255	3,216	29.0	New contracts	4,781	5,471	14.4

<sup>(1)</sup> figures restated to reflect the effects of disposals of Camom, Haldor Topsøe and GTT and the classification of Fertinitro under "Net assets available for sale";

As previously stated, revenues and associated profit levels, particularly in the Offshore and Onshore sectors, and, to a lesser extent, in the Drilling sector, are not consistent over time, as they are influenced not only by market performance but also by climatic conditions and individual project schedules. Consequently, the results from any one particular fiscal period can vary significantly, thereby precluding a direct comparison with the same period in other fiscal years or extrapolation of figures from a single quarter to the entire year.

**Investments** in the second quarter of 2008 amounted to Euro 557 million (Euro 264 million in the second quarter of 2007) mainly related to:

- Euro 195 million in the Offshore sector relating to the construction of a new pipe lay vessel, the conversion of a tanker into an FPSO unit due to operate for Sonangol P&P in Angola, the development of a new fabrication yard in Indonesia, capex to strengthen the operating bases/yards in West Africa, Kazakhstan and Saudi Arabia, and maintenance and upgrading of the existing asset base;
- Euro 303 million in the Offshore Drilling sector, relating to the construction of two semisubmersible rigs, an ultra deepwater drillship and two jack-ups, in addition to maintenance and upgrading of the existing asset base;
- Euro 45 million in the Onshore Drilling sector for the upgrading of existing assets and the construction of six rigs, for which long-term contracts have already been secured;
- Euro 14 million in the Onshore sector for maintenance and upgrading of the existing asset base.

Investments in the first half of 2008 amounted to Euro 979 million, versus Euro 513 million in the first half of 2007. On May 16, 2008, the floating production storage and offloading vessel FPSO Mystras, which had a book value of Euro 41 million, was sold to the Client, who exercised a purchase option.

During the quarter, as was previously announced, the turnkey contract for the construction of the Saipem FDS 2 deepwater field development ship was assigned to Samsung Heavy Industries Co.. The overall investment will amount to approximately Euro 380 million. The new ship will be constructed at the Koje shipyard in South Korea, over a period of approximately 36 months.

**Net financial debt** at June 30, 2008 amounted to Euro 1,923 million, representing an increase of Euro 229 million against December 31, 2007. This increase was due to the H1 investment campaign and the distribution of dividends, which were partly offset by the cash flow for the period, the proceeds from the disposal of GTT, the improvement in working capital, and the sale of the FPSO vessel Mystras.

#### **New contracts and backlog**

During the second quarter of 2008, Saipem was awarded contracts amounting to Euro 3,216 million (compared to Euro 2,493 million in the second quarter of 2007).

New contracts awarded to the Saipem Group during the first half of 2008 amounted to Euro 5,471 million (Euro 4,781 million in the first half of 2007).

The backlog of the Saipem Group at June 30, 2008 stands at a record level of Euro 16,191 million.

In July 2008, Saipem was awarded additional orders in the Onshore sector amounting to Euro 4.4 billion.

#### Disposal of non-core assets

As previously announced, during the half year, the sale of the 30% holding in Gaztransport & Technigaz S.A. ("GTT") was finalized for a price of €310 million. Meanwhile, negotiations for the disposal of the 20% holding in Fertinitro are progressing.

#### Management outlook for 2008

Market conditions in all of the sectors in which the Saipem Group operates are expected to remain favourable for the rest of 2008.

Global spending by the oil industry is also expected to remain high in the medium term, enabling an increase in oil and gas production to meet expected growth in demand.

In light of this positive market scenario, Saipem has set itself the objective of combining rapid growth in order to strengthen its market position with financial results that compare favourably with those of its peers.

Following additional initiatives in the Onshore Drilling sector, the purchase of a tanker for conversion into an FPSO vessel and the enhancement of the firing line of the Saipem 7000 to allow the vessel to lay pipelines in depths of up to 3,000 metres, investments in 2008 are expected to amount to approximately Euro 1.9 billion.

With regard to financial performance, the devaluation of the US dollar - the currency in which approximately 70% of revenues are denominated – has had a negative impact on results due to the translation into Euro of revenues and profits originally denominated in US dollars. Both in terms of contracts in the backlog that have already been hedged and those to be awarded, Saipem's average Euro/US dollar exchange rate is now expected, following further devaluation of the US dollar, to average 1.46 for the full year 2008. In 2007 this stood at 1.34 while the estimate at the beginning of the year was 1.41 for 2008. This will negatively impact 2008 revenues by approximately Euro 600 million (versus Euro 400 million estimated at the beginning of the year) and operating profit by approximately Euro 60 million (versus Euro 40 million estimated at the beginning of the year).

This notwithstanding, 2008 revenues are expected to be in the region of Euro 10 billion, versus Euro 9.3 billion in 2007, with an increase in revenues in the second half of the year with respect to the first half, particularly in the Onshore sector. Furthermore, the positive development of the contracts under execution supports and confirms management's expectations of an improvement of at least 20% in operating income and net profit with respect to the 2007 adjusted figures.

#### 2008 Stock Option Scheme

In accordance with the AGM resolution of April 28, 2008 and at the proposal of the Compensation Committee, the Board of Directors approved the implementation of the 2008 Stock Option Plan, whose details are within the press release that is about to be issued in compliance with the statement pursuant to article 84 bis of the Consob Issuers Regulation.

In line with international best practice and with the indications of the Corporate Governance Committee of Borsa Italiana, which recommends the separation of the roles of Chairman and Chief Executive Officer (CEO), Saipem S.p.A. Board of Directors has appointed the Director Marco Mangiagalli as Chairman, replacing Pietro Franco Tali who maintains his position as CEO and is also appointed Deputy Chairman.

Giulio Bozzini has been appointed CFO and Senior Manager in charge of preparing the Company's financial reports as of August 1, 2008.

This press release containing the consolidated results for the first half of 2008 (subject to a limited audit) constitutes the interim report pursuant to article 154-ter of Law 58/98. Economic and financial data have been prepared in compliance with the valuation and measurement criteria set by the International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) and adopted by the European Commission, in accordance with article 6 of EC Regulation No. 1606/2002 of the European Parliament and of the Council of 19 July 2002. Data pertaining to the income statement refers to the first and second quarters and the first half of 2008 and to the second quarter and first half of 2007. Balance sheet data refers to June 30, 2008 and December 31, 2007. The financial tables are presented in the same format as those contained in the six-month report and the annual Financial Report.

Saipem's Chief Financial Officer, Mr Alessandro Bernini is the senior manager in charge of preparing the company's financial reports. He attests, pursuant to article 154 bis, paragraph 2, of Law 58/98, that the information contained in this press release fully matches the accounting records, books and entries.

Forward-looking statements are based on a number of assumptions and expectations that could ultimately prove inaccurate, as they are subject to risks and variables outside the company's control. These include: currency fluctuations, interest rate fluctuations, the level of capital expenditure in the oil and gas industry, as well as other industries, political instability in areas where the Group operates, and actions by competitors. Moreover, contract execution is also subject to variables outside the company's control, such as weather conditions. Actual results could therefore differ materially from the forward-looking statements.

#### Contact details

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# Analysis by business sector

#### Offshore:

						(n	nillion euro)
Q2 2007	Q1 2008	Q2 2008	Q2 08 vs Q2 07		H1 2007	H1 2008	H1 08 vs H1 07
880	856	885	0.6	Revenues	1,723	1,741	1.0
(731)	(703)	(723)	- 1.1	Expenses	(1,453)	(1,426)	- 1.9
(36)	(39)	(42)	16.7	Depreciation and amortisation	(73)	(81)	11.0
113	114	120	(1) 6.2	Operating profit	197	234	<sup>(1)</sup> 18.8
16.9	17.9	18.3		EBITDA %	15.7	18.1	
12.8	13.3	13.6		EBIT %	11.4	13.4	
816	1,581	1,838		New contracts	1,881	3,419	

(1) includes capital gain of Euro 2 million from the sale of the FPSO vessel Mystras

The backlog as at June 30, 2008 amounted to Euro 5,842 million, of which Euro 1,842 million is due to be realized in 2008.

- Revenues for the first half of 2008 amounted to Euro 1,741 million, which is in line with the figure for the same period of 2007.
- Operating profit for the first half of 2008 amounted to Euro 234 million, equal to 13.4% of revenues, versus Euro 197 million, equal to 11.4% of revenues, in the first half of 2007. This increase in margin is attributable to improved contract conditions and strong operational performance.
- The most significant orders awarded in the second quarter include:
- for Nord Stream AG (international joint venture formed by Gazprom, BASF/Wintershall, E.ON Ruhrgas and N.V. Nederlandse Gasunie), the Nord Stream contract involving the laying of a gas pipeline composed of two parallel pipes that will link Vyborg in Russia with Greifswald in Germany across the Baltic sea;
- for Burullus Gas Company, the Sequoia EPIC contract in Egypt, comprising the engineering, procurement, installation, and commissioning of the subsea development system for the Sequoia field and of a new gas export pipeline;
- for Total E&P Angola, the Block 17 EPIC contract, in Angola, consisting of exporting gas from Block 17 gas for injection into two oil depleted reservoirs located offshore Angola. The contract includes engineering, procurement, fabrication, transportation and installation of a new gas injection platform.

#### **Onshore:**

01131101	<u> </u>					(n	nillion euro)
Q2 2007 <sup>(1)</sup>	Q1 2008	Q2 2008	Q2 08 vs Q2 07		H1 2007 <sup>(1)</sup>	H1 2008	H1 08 vs H1 07
1,379	1,173	1,269	- 8.0	Revenues	2,452	2,442	- 0.4
(1,307)	(1,102)	(1,186)	- 9.3	Expenses	(2,323)	(2,288)	- 1.5
(9)	(12)	(11)	22.2	Depreciation and amortisation	(19)	(23)	21.1
63	59	72	14.3	Operating profit	110	131	19.1
5.2 4.6	6.1 5.0	6.5 5.7		EBITDA % EBIT %	5.3 4.5	6.3 5.4	
1,510	464	591		New contracts	2,607	1,055	

<sup>(1)</sup> figures have been restated to reflect the effects of the disposals of Camom and Haldor Topsøe.

The backlog as at June 30, 2008 amounted to Euro 5,616 million, of which Euro 2,516 million is due to be realised in 2008.

- Revenues for the first half of 2008 amounted to Euro 2,442 million, which was in line with the figure for the first half of 2007.
- Operating profit for the first half of 2008 amounted to Euro 131 million, versus Euro 110 million in the first half of 2007, with the margin on revenues rising from 4.5% to 5.4%. This increase in margin is attributable to higher operational efficiency and improved contractual rates.
- The most significant orders awarded in the second quarter include:
- for Kuwait Oil Company (KOC), the EPC contract in Kuwait, which covers the engineering, procurement, construction and commissioning of a new gas booster station consisting of two trains for gas compression and dehydration. The gas will be subsequently conveyed to the existing Mina Al Ahmadi refinery;
- for Bechtel Overseas Corporation, the contract for the construction of the containment systems as part of the overall project for the construction of a liquefied natural gas (LNG) plant and related facilities, close to the town of Soyo, Republic of Angola.

## **Offshore Drilling**

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Q2 2007	Q1 2008	Q2 2008	Q2 08 vs Q2 07		H1 2007	H1 2008	H1 08 vs H1 07
105	117	121	15.2	Revenues	203	238	17.2
(56)	(57)	(58)	3.6	Expenses	(108)	(115)	6.5
(15)	(17)	(15)	_	Depreciation and amortisation	(30)	(32)	6.7
34	43	48	41.2	Operating profit	65	91	40.0
46.7	51.3	52.1		EBITDA %	46.8	51.7	
32.4	36.8	39.7		EBIT %	32.0	38.2	
72	131	82		New contracts	144	213	

The backlog as at June 30, 2008 amounted to Euro 3,446 million, of which Euro 222 million is due to be realised in 2008.

- Revenues for the first half of 2008 amounted to Euro 238 million, up 17.2% on the same period of 2007, attributable mainly to increased activity by the semi-submersible platforms Scarabeo 4 and Scarabeo 6, as well as to higher contractual rates.
- Operating profit for the first half of 2008 amounted to Euro 91 million, versus Euro 65 million in the first half of 2007, with the margin on revenues rising from 32% to 38%. This growth, both absolute and in terms of profitability, is due to higher margins on rates and increased utilisation of rigs.
- The most significant orders awarded in the second quarter include:
- exercise by Total of the second 12-month option for the use of Saipem 10000 in Angola
- Vessel utilisation in the first half of 2008 was as follows:

Vacant	June 2008	2008 - days	
Vessel	under contract	expected to be idle	
Semi-submersible platform Scarabeo 3	182	_	_
Semi-submersible platform Scarabeo 4	182	_	77 <b>a</b>
Semi-submersible platform Scarabeo 5	182	_	92 <b>a</b>
Semi-submersible platform Scarabeo 6	182	_	_
Semi-submersible platform Scarabeo 7	182	_	92 <b>a</b>
Drillship Saipem 10000	182	_	_
Jack-up Perro Negro 2	182	_	16 <b>a</b>
Jack-up Perro Negro 3	35	147 <b>a</b>	147 <b>a</b>
Jack-up Perro Negro 4	182	_	_
Jack-up Perro Negro 5	166	16 <b>a</b>	31 <b>a</b>

**a** = the vessel underwent / is expected to undergo class reinstatement works.

## **Onshore Drilling:**

	e Dillilli	<b>9</b> -				(m	nillion euro
Q2 2007	Q1 2008	Q2 2008	Q2 08 vs Q2 07		H1 2007	H1 2008	H1 08 vs H1 07
74	90	108	45.9	Revenues	145	198	36.6
(56)	(63)	(75)	33.9	Expenses	(111)	(138)	24.3
(6)	(13)	(14)	133.3	Depreciation and amortisation	(12)	(27)	125.0
12	14	19	58.3	Operating profit	22	33	50.0
24.3	30.0	30.6		EBITDA %	23.4	30.3	
16.2	15.6	17.6		EBIT %	15.2	16.7	
95	79	705		New contracts	149	784	

The backlog as at June 30, 2008 amounted to Euro 1,287 million, of which Euro 239 million is due to be realised in 2008.

- Revenues for the first half of 2008 amounted to Euro 198 million, representing a 36.6% increase compared to the same period of 2007, due mainly to the start of operations of new rigs in South America.
- Operating profit for the first half of 2008 amounted to Euro 33 million, versus Euro 22 million in the first half of 2007, with the margin on revenues rising from 15.2% to 16.7%. This growth, both in absolute terms and in terms of profitability, is due to higher margins on rates.
- The most significant orders awarded in the second quarter include:
- the lease of 32 rigs of various power capacities (13 of which are new-built) in Venezuela,
   Peru, Ecuador and the Ukraine.
- The average utilisation of rigs in the first quarter of 2008 stood at 98.9% (96.8% in 2007). Rigs were located as follows: 21 in Venezuela, 13 in Peru, 10 in Saudi Arabia, 7 in Algeria, 3 in Kazakhstan, 2 in Italy, 2 in Brazil, 1 in Trinidad & Tobago, 1 in Ecuador and 1 in Egypt. In addition, 5 third-party rigs were deployed in Peru, 3 by the joint-venture company SaiPar and 2 in Kazakhstan.

#### Attachments:

- reclassified consolidated balance sheet, consolidated income statements reclassified by nature and function of expenses and reclassified statement of cash flow;
- in connection with the disposals of Camom, Haldor Topsøe and GTT, and the reclassification of Fertinitro to "Net assets available for sale": the data used for preparing the restatements.

# DATA PERTAINING TO CAMOM, HALDOR TOPSØE, GTT AND FERTINITRO ELIMINATED FROM COMPARATIVE DATA FOR RESTATEMENT PURPOSES

Q1 2007	Q2 2007		H1 2007	2007
105	107	Revenues	212	212
7	8	Operating profit	15	15
13	15	Net profit	28	45
15	18	Cash flow	33	50
3	5	Investments	8	8
80	86	New contracts	166	166

# **RECLASSIFIED CONSOLIDATED BALANCE SHEET**

	December 31, 2007	June 30, 2008
Net tangible assets Net intangible assets	3,562 <u>750</u> 4,312	4,291 <u>750</u> 5,041
<ul><li>Offshore</li><li>Onshore</li><li>Offshore Drilling</li><li>Onshore Drilling</li></ul>	2,114 484 1,395 319	2,357 480 1,802 402
Financial investments Non-current assets	47 <b>4,359</b>	35 <b>5,076</b>
Net current assets	(402)	(457)
Net assets available for sale and associated net financial debt	203	80
Employee termination indemnities	(167)	(172)
CAPITAL EMPLOYED	<u>3,993</u>	<u>4,527</u>
Shareholders' equity	2,295	2,598
Minority interest	4	6
Net debt	1,694	1,923
COVER	<u>3,993</u>	<u>4,527</u>
Leverage (net debt/shareholders' equity)	0.74	0.74
SHARES ISSUED AND OUTSTANDING	441,410,900	441,410,900

# **CONSOLIDATED INCOME STATEMENT RECLASSIFIED NATURE OF EXPENSES**

		•		H1	(million euro)
Q2 2007 (*)	Q1 2008	Q2 2008		2007 (*)	2008
2,545	2,236	2,383	Operating revenues	4,735	4,619
3	3	(**) 4	Other revenues and income	5	(**) 7
(1,904)	(1,590)	(1,711)	Purchases, services and other costs	(3,520)	(3,301)
(345)	(338)	(335)	Payroll and related costs	(672)	(673)
299	311	341	GROSS OPERATING PROFIT	548	652
(69)	(81)	(82)	Amortisation, depreciation and write-downs	(139)	(163)
230	230	259	OPERATING PROFIT	409	489
(27)	(25)	(24)	Financial expenses	(57)	(49)
15	2	(***) 8	Income from investments	28	(***) 10
218	207	243	INCOME BEFORE INCOME TAXES	380	450
(64)	(60)	(66)	Income taxes	(111)	(126)
154	147	177	INCOME BEFORE MINORITY INTEREST	269	324
(1)	_	(3)	Minority interest	(1)	(3)
153	147	174	ADJUSTED NET PROFIT	268	321
_	185	-	Capital gain from the disposal of non-core assets	_	185
_	(5)	_	Tax charge	_	(5)
153	327	174	NET PROFIT	268	501
222	408	256	CASH FLOW (Net profit + Depreciation and amortisation)	407	664

<sup>(\*)</sup> data not restated

(\*\*) includes capital gain of Euro 2 million from the sale of the FPSO vessel Mystras

(\*\*\*) includes Euro 5 million relating to the capital gain from the sale of a minority interest and the conclusion of a project implemented by a special purpose entity consolidated using the equity method.

# **CONSOLIDATED INCOME STATEMENT RECLASSIFIED** BY **FUNCTION OF EXPENSES**

	04	00		H1	(million earo)
Q2 2007 (*)	Q1 2008	Q2 2008		2007 (*)	2008
2,545	2,236	2,383	Operating revenues	4,735	4,619
(2,216)	(1,916)	(2,035)	Production costs	(4,135)	(3,951)
(8)	(15)	(9)	Idle costs	(22)	(24)
(33)	(28)	(28)	Selling expenses	(59)	(56)
(8)	(3)	(3)	Research and development costs	(13)	(6)
(2)	2	(3) (3)	Other operating expenses, net	(2)	<sup>(**)</sup> (1)
278	276	305	CONTRIBUTION FROM OPERATIONS	504	581
(48)	(46)	(46)	General and administrative expenses	(95)	(92)
230	230	259	OPERATING PROFIT	409	489
(27)	(25)	(24)	Financial expenses	(57)	(49)
15	2	(***) 8	Income from investments	28	(***) 10
218	207	243	INCOME BEFORE INCOME TAXES	380	450
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# **RECLASSIFIED STATEMENT OF CASH FLOW**

				H1	
Q2 2007	Q1 2008	Q2 2008		2007	2008
153	327	174	Group net income	268	501
1	_	3	Third party income	1	3
			Adjustments to reconcile cash generated from operating income before changes in working capital:		
(65)	(104)	80	Depreciation, amortisation and other non monetary items	(141)	(24)
152	(2)	167	Variation in working capital relating to operations	348	165
241	221	424	Net cash flow from operations	476	645
(269)	(422)	(557)	Investments in tangible and intangible assets	(521)	(979)
2	280	43	Disposals	3	323
(26)	79	(90)	Free cash flow	(42)	(11)
(6)	(14)	_	Buy-back of treasury shares	(6)	(14)
(126)	_	(192)	Cash flow from share capital and reserves	(126)	(192)
(1)	(6)	(6)	Effect of exchange rate differences and other changes on net debt	(5)	(12)
(159)	59	(288)	Variation in net debt	(179)	(229)
1,437	1,694	1,635	Net debt at beginning of period	1,417	1,694
1,596	1,635	1,923	Net debt at end of period	1,596	1,923