FORM FOR CONFERRING PROXY AND VOTING INSTRUCTIONS TO THE DELEGATED REPRESENTATIVE

pursuant to Article 135-undecies of Legislative Decree no. 58/1998

Mr. Dario Trevisan, born in Milan on May 4, 1964, domiciled in Viale Majno 45, Milan, fiscal code TRVDRA64E04F205I, in his capacity as "Designated Representative" of the company Saipem S.p.A., pursuant to article 135-undecies of Legislative Decree no. 58/1998, will collect voting proxies for the Ordinary and Extraordinary Shareholders' Meeting of Saipem S.p.A. convening in Saipem's Offices (IV Palazzo Uffici), San Donato Milanese (MI), Via Martiri di Cefalonia n. 67 on April 28, 2017 at 10.00 hrs., single call;

to discuss and resolve on the following agenda:

Ordinary Part

- 1. Statutory Financial Statements at December 31, 2016 of Saipem S.p.A. Relevant resolutions. Presentation of the Consolidated Financial Statements at December 31, 2016. Reports by the Board of Directors, the Statutory Auditors and the External Auditors.
- 2. Appointment of Statutory Auditors.
- 3. Appointment of the Chairman of the Board of Statutory Auditors.
- 4. Establishing the remuneration of Statutory Auditors and of the Chairman of the Board of Statutory Auditors.
- 5. Additional fees to the External Auditors.
- 6. Remuneration Report: Policy on remuneration.
- 7. Authorisation to buy-back treasury shares for the 2017 allocation of the long-term Incentive Plan 2016-2018.
- 8. Granting the Board of Directors authorisation, pursuant to art. 2357-ter of the Italian Civil Code, to use up to a maximum of 84,000,000 treasury shares for the 2017 allocation of the long-term Incentive Plan 2016-2018.
- 9. Authorising acts interrupting the limitation period of the liability action against a former Director.

Extraordinary Part

- 1. Reverse split of Ordinary and Savings Shares of Saipem S.p.A., in the ratio of 1 new ordinary share for 10 existing ordinary shares and 1 new savings share for 10 existing savings shares. Amendment to article 5 of the Articles of Association. Relevant resolutions.
- 2. Proposal to amend the following Articles of Association: article 7 (shareholder capacity), article 12 (Shareholders' Meeting, single call), article 19 and 21 last paragraph (reference to direction and co-ordination), article 22 (Board of Directors' meetings held via tele-conference link) and article 27 (appointment of the Chairman of the Board of Statutory Auditors). Relevant resolutions.

in accordance with the procedures and terms contained in the notice of meeting published on the Company's website and in the newspaper "Il Sole 24 Ore" on March 18, 2017.

Pursuant to art. 135-undecies of Legislative Decree no. 58/1998, the proxy and voting instructions may be revoked no later than 18.00 hrs. on April 26, 2017 i.e. close of business two days prior to the Shareholders' Meeting with the same procedures used for the conferment.

The granting of proxy and voting instructions by signing this form will be free of cost to the delegating party.

Mr. Dario Trevisan declares that no conflict of interests exists involving himself or any possible replacements, pursuant to art. 135-decies of Legislative Decree no. 58/1998.

PROXY FORM

(Section to send to the Company through the designated representative)

	te) born in/at, on
	details are only required for physical persons), residing (city), at
in/registered office in	
VAT nur	
7711 1101	
Data to be provided at the discretion of a Notice no (notice - Any identifying codes)	e issued by the financial intermediary)
- Details for contact by the Designat	
	e-mail address
Tel	c man address
19.01.1973 (I.F.C. CLRCLL73A: Giulio Tonelli born in La Spezia Milan, Viale Majno 45 (all three h in the Shareholder Meeting indic	
(tick as appropriate)	1.
□ secured creditor	□ custodian
□ broker	□ manager

□ legal representative or attorney empowered to sub-delegate

□ holder of a beneficial life interest

Date	Signature
	6

Regulations referred to in the proxy and instruction forms

Article 135-decies, Legislative Decree no. 58/1998

(Conflict of interest of the proxy or replacements)

1. Proxy may be granted to a representative with a conflict of interest, as long as a representative notifies the shareholder in writing of the circumstances leading to this conflict and as long as specific voting instructions are provided for each motion concerning which the proxy will vote on behalf of the shareholder.

The burden of notifying the shareholder of the circumstances giving rise to the conflict of interest rests on the representative. Article 1771, second subsection of the Italian Civil Code does not apply.

- 2. For the purposes of this article, a conflict of interest exists in any case where the representative or a replacement:
- a) Controls, jointly or severally, the company or is jointly or severally controlled by the company, or is subject to common control with the company;
- b) Is associated with the company or exercises significant control over the company or the latter exercises significant influence over the representative;
- c) Is a member of the Board of Directors or the Board of Supervision of the company or is one of the parties indicated in letters a) and b);
- d) Is an employee or an independent auditor of the Company or one of the parties indicated in letter a);
- e) Is the spouse, or a relative to the fourth degree of the parties indicated in the letters a) through c);
- f) Is tied to the company or to the parties indicated in letters a), b), c) and e) by an independent contractor or employment relationship or by other relationships of a property nature which compromise independence.
- 3. Replacement of the delegate with a replacement in conflict of interest is allowed as long as the replacement has been indicated by the shareholder. In this case, paragraph 1 applies. The obligation to notify and the associated burden of proof remain with the proxy.
- 4. This paragraph also applies in the event of transfer of shares by power of attorney.

Article 135-undecies, Legislative Decree no. 58/1998

(Proxy designated by a company with listed shares)

- 1. Unless the By-Laws provide otherwise, for each Shareholder Meeting, companies with listed shares may designate a party to whom the shareholders may grant a proxy with voting instructions on all or some of the items in the agenda, no later than the second market trading day before the date set for the Shareholder Meeting including for calls subsequent to the first. The proxy has effect only for those proposals concerning which voting instructions were provided using the specific form.
- 2. The proxy is granted by signing a proxy form, the content of which is governed by Consob regulation. Granting proxy shall not entail expenses for the shareholder. The proxy authorisation and the associated voting instructions may always be revoked within the deadline indicated in paragraph 1.
- 3. The shares, whole or partial, based on which the proxy is granted are computed for the purposes of duly constituting the Shareholder Meeting. With regard to motions for which voting instructions were not provided, the shares are not computed for purposes of calculating a majority or the quota of share capital required to approve motions.
- 4. The designated proxy must disclose any interest that it has on its own behalf or on behalf of third parties with respect to the voting items on the agenda. Also, the proxy will maintain confidentiality over the content of the voting instructions until the beginning of scrutiny, except to communicate this information to its own employees and assistants, who are subject to the same duty to confidentiality. The party appointed as representative may not be assigned proxies except in compliance with this article.
- 5. In the regulation mentioned in paragraph 2, Consob may establish cases in which a proxy representative that finds itself in one of the situations of Article 135-decies may vote differently from the instructions.

Art. 2393 Italian Civil Code - Corporate Liability Action

- 1. Liability action against the directors shall be promoted by a resolution of the shareholders' meeting, even if the company is being wound up.
- 2. The resolution concerning the liability of the directors may be adopted during the discussion of the financial statements, even if it is not on the agenda, when it regards facts related to the year to which the financial statements refer.
- 3. Liability action may also be promoted by a resolution of the Board of Auditors, taken by a majority of two thirds of its members.
- 4. The action may be brought within five years from when the director leaves office.
- 5. The resolution to take liability action signifies the removal from office of the directors against whom it is taken, provided it is approved by the affirmative vote of at least one fifth of the share capital. In this case, the shareholders' meeting shall replace the directors.
- 6. The company may waive the right to take liability action and seek a settlement, provided that the waiver and the settlement are approved by a specific resolution of the shareholders' meeting, and provided that there is no contrary vote of a minority of shareholders representing at least one fifth of the share capital or, in companies which use risk capital, at least one twentieth of the share capital, or the amount specified in the Bylaws for taking liability action pursuant to the first and second subsections of Article 2393-bis.

VOTING INSTRUCTIONS

(Section containing information intended only for the Designated Representative. Tick as appropriate)

I, the undersigned	(Name/personal data) delegate the Designated Representative to vote
in accordance with the following voting instructions in the Ordinary and Extraordin	ary Shareholder Meeting of Saipem S.p.A., convening on April 28, 2017 at
10:00 hrs., single call.	

Note the delegating party may tick only one box in each column; in the event of unclear instructions, the Designated Representative shall consider the voting instruction void and the shares of the shareholder shall not be computed for purposes of calculating a majority or the quota of share capital required to approve motions. In column C, the delegating party may modify the voting instructions expressed in column A and is required to provide the name of the shareholder who proposed amendments or additions for which the delegating party wishes to vote; in this case, his/her vote will count as abstention vis-à-vis any other proposed amendment or addition.

Resolution 1 *Ordinary Part*: Statutory Financial Statements at December 31, 2016 of Saipem S.p.A. Relevant resolutions. Presentation of the Consolidated Financial Statements at December 31, 2016. Reports by the Board of Directors, the Statutory Auditors and the External Auditors. (1)

a) Approval of Statutory Financial Statements at December 31, 2016 of Saipem S.p.A.

Column	n A	Column B	Column C
Resolution subje		Should there arise circumstances unknown At the time the proxy was issued (3)	In the event of voting on amendments or additions to the resolutions in Column A (4)
		1	Confirm the instruction in Column A
		Confirm the instruction in Column A	Revoke the instruction in Column A (2)
		Revoke the instruction in Column A (2)	Authorise the Designated Representative to vote differently from the instructions given in Column A and therefore:
In favour Against	0	Authorise the Designated Representative to vote differently from the instructions given in Column A and therefore:	of the amendment/addition proposed by: □ B.o.D., □ other
Abstain		- Modify the instruction in Column A and vote in favour	shareholder (indicate name of shareholder)
riosum		 Modify the instruction in Column A and vote against Modify the instruction in Column A and abstain 	 Modify the instruction in Column A and vote against all amendments/additions Modify the instruction in Column A and abstain from voting or
			all amendments/additions

Resolution 1 *Ordinary Part*: Statutory Financial Statements at December 31, 2016 of Saipem S.p.A. Relevant resolutions. Presentation of the Consolidated Financial Statements at December 31, 2016. Reports by the Board of Directors, the Statutory Auditors and the External Auditors. (1)

b) Proposal to cover losses

Colum	nn A	Column B	Column C	
Resolution subj	ject to voting	Should there arise circumstances unknown	In the event of voting on amendments or additions	
(2)		At the time the proxy was issued (3)	to the resolutions in Column A (4)	
			Confirm the instruction in Column A	
		Confirm the instruction in Column A	Revoke the instruction in Column A (2)	
		Revoke the instruction in Column A $^{(2)}$	Authorise the Designated Representative to vote differently from th instructions given in Column A and therefore:	ne
In favour		Authorise the Designated Representative to vote differently from the instructions given in Column A and therefore:	- Modify the instruction in Column A and vote in favour of the amendment/addition proposed by: □ B.o.D., □ other	
Against		- Modify the instruction in Column A and vote in favour	shareholder (indicate name of shareholder)	
Abstain		 Modify the instruction in Column A and vote against Modify the instruction in Column A and abstain 	 Modify the instruction in Column A and vote against all amendments/additions Modify the instruction in Column A and abstain from voting 	
			all amendments/additions]

Resolution 2 Ordinary Part	Resolution 2 Ordinary Part: Appointment of Statutory Auditors. (1)(5)			
Column A Resolution subject to voting	Column B Should there arise circumstances unknown At the time the proxy was issued (3)	Column C In the event of voting on amendments or additions to the resolutions in Column A (4)		
List n. Against (all lists) Abstain (all lists)	Confirm the instruction in Column A Revoke the instruction in Column A (2) Authorise the Designated Representative to vote differently from the instructions given in Column A and therefore: - Modify the instruction in Column A and vote in favour - Modify the instruction in Column A and vote against - Modify the instruction in Column A and abstain	Confirm the instruction in Column A Revoke the instruction in Column A Authorise the Designated Representative to vote differently from the instructions given in Column A and therefore: - Modify the instruction in Column A and vote in favour of the amendment/addition proposed by: B.o.D., other shareholder (indicate name of shareholder) - Modify the instruction in Column A and vote against all amendments/additions - Modify the instruction in Column A and abstain from voting on all amendments/additions		

		Appointment of the Chairman of the Board of Statutory Auditors	·	
Colum Resolution subj		Column B Should there arise circumstances unknown	Column C In the event of voting on amendments or additions to the resolutions in Column A (4)	
(2) (6)		At the time the proxy was issued (3)		
			Confirm the instruction in Column A	
		Confirm the instruction in Column A	Revoke the instruction in Column A (2)	
In favour of the	proposal by	Revoke the instruction in Column A (2)	Authorise the Designated Representative to vote differently from the instructions given in Column A and therefore:	
		Authorise the Designated Representative to vote differently from the instructions given in Column A and therefore:	- Modify the instruction in Column A and vote in favour of the amendment/addition proposed by: □ B.o.D., □ other sharehold	
Against		- Modify the instruction in Column A and vote in favour	(indicate name of shareholder) ⁽⁶⁾	
Abstain		 Modify the instruction in Column A and vote against Modify the instruction in Column A and abstain 	 Modify the instruction in Column A and vote against all amendments/additions Modify the instruction in Column A and abstain from voting or the column A and abstain from voting or t	
			all amendments/additions	

Resolution 4 O	Resolution 4 Ordinary Part: Establishing the remuneration of Statutory Auditors and of the Chairman of the Board of Statutory Auditors. (1)			
Colun	nn A	Column B	Column C	
Resolution subject to voting		Should there arise circumstances unknown At the time the proxy was issued (3)	In the event of voting on amendments or additions to the resolutions in Column A (4)	
			Confirm the instruction in Column A	
		Confirm the instruction in Column A	Revoke the instruction in Column A $^{(2)}$	
		Revoke the instruction in Column A (2)	Authorise the Designated Representative to vote differently from the instructions given in Column A and therefore:	
In favour of the Against	e proposal by	Authorise the Designated Representative to vote differently from the instructions given in Column A and therefore:	- Modify the instruction in Column A and vote in favour of the amendment/addition proposed by: □ shareholder proposing resolution in Column A, □ B.o.D., □ other shareholder	
Abstain		 Modify the instruction in Column A and vote in favour Modify the instruction in Column A and vote against Modify the instruction in Column A and abstain 	 (indicate name of shareholder) (6) □ Modify the instruction in Column A and vote against all amendments/additions □ Modify the instruction in Column A and abstain from voting on 	
			all amendments/additions	

Resolution 5 Ordin	Resolution 5 Ordinary Part: Additional fees to the External Auditors. (1)			
Column A Resolution subject		Column B Should there arise circumstances unknown At the time the proxy was issued (3)	Column C In the event of voting on amendments or additions to the resolutions in Column A (4)	
In favour Against Abstain		Confirm the instruction in Column A Revoke the instruction in Column A (2) Authorise the Designated Representative to vote differently from the instructions given in Column A and therefore: - Modify the instruction in Column A and vote in favour - Modify the instruction in Column A and vote against - Modify the instruction in Column A and abstain	Confirm the instruction in Column A □ Revoke the instruction in Column A (2) □ Authorise the Designated Representative to vote differently from the instructions given in Column A and therefore: - Modify the instruction in Column A and vote in favour of the amendment/addition proposed by: □ shareholder proposing resolution in Column A, □ B.o.D., □ other shareholder (indicate name of shareholder) □ (6)□ - Modify the instruction in Column A and vote against all amendments/additions □ - Modify the instruction in Column A and abstain from voting on all amendments/additions □	

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Resolution 6 Ordinary Par	Resolution 6 Ordinary Part: Remuneration Report: Policy on remuneration. (1)			
Column A Resolution subject to voting	Column B Should there arise circumstances unknown	Column C In the event of voting on amendments or additions		
(2)	At the time the proxy was issued (3)	to the resolutions in Column A (4) Confirm the instruction in Column A		
	Confirm the instruction in Column A Revoke the instruction in Column A (2)	Revoke the instruction in Column A (2) Authorise the Designated Representative to vote differently from the instructions given in Column A and therefore:		
In favour Against Abstain	Authorise the Designated Representative to vote differently from the instructions given in Column A and therefore: - Modify the instruction in Column A and vote in favour - Modify the instruction in Column A and vote against - Modify the instruction in Column A and abstain	instructions given in Column A and therefore: - Modify the instruction in Column A and vote in favour of the amendment/addition proposed by: □ shareholder proposing resolution in Column A, □ B.o.D., □ other shareholder (indicate name of shareholder) - Modify the instruction in Column A and vote against all amendments/additions - Modify the instruction in Column A and abstain from voting on all amendments/additions □		

Resolution 7 Ord	Resolution 7 Ordinary Part: Authorisation to buy-back treasury shares for the 2017 allocation of the long-term Incentive Plan 2016-2018. (1)			
Column Resolution subject		Column B Should there arise circumstances unknown At the time the proxy was issued (3)	Column C In the event of voting on amendments or additions to the resolutions in Column A (4)	
		Confirm the instruction in Column A	Confirm the instruction in Column A Revoke the instruction in Column A	
La favour	_	Revoke the instruction in Column A (2)	Authorise the Designated Representative to vote differently from the instructions given in Column A and therefore:	
In favour Against		Authorise the Designated Representative to vote differently from the instructions given in Column A and therefore:	- Modify the instruction in Column A and vote in favour of the amendment/addition proposed by: □ shareholder proposing	
Abstain		 Modify the instruction in Column A and vote in favour Modify the instruction in Column A and vote against Modify the instruction in Column A and abstain 	resolution in Column A, □ B.o.D., □ other shareholder (indicate name of shareholder) - Modify the instruction in Column A and vote against all amendments/additions - Modify the instruction in Column A and abstain from voting on all amendments/additions □	

Resolution 8 *Ordinary Part*: Granting the Board of Directors authorisation, pursuant to art. 2357-ter of the Italian Civil Code, to use up to a maximum of 84,000,000 treasury shares for the 2017 allocation of the long-term Incentive Plan 2016-2018.⁽¹⁾

Column		Column D	Column C
Column A Resolution subject		Column B Should there arise circumstances unknown	Column C In the event of voting on amendments or additions
(2)	C	At the time the proxy was issued (3)	to the resolutions in Column A (4)
			Confirm the instruction in Column A
		Confirm the instruction in Column A	Revoke the instruction in Column A (2)
		Revoke the instruction in Column A $^{(2)}$	Authorise the Designated Representative to vote differently from the instructions given in Column A and therefore:
In favour Against		Authorise the Designated Representative to vote differently from the instructions given in Column A and therefore:	- Modify the instruction in Column A and vote in favour of the amendment/addition proposed by: □ shareholder proposing
Abstain		 Modify the instruction in Column A and vote in favour Modify the instruction in Column A and vote against Modify the instruction in Column A and abstain 	resolution in Column A, □ B.o.D., □ other shareholder (indicate name of shareholder) - Modify the instruction in Column A and vote against all amendments/additions □
			- Modify the instruction in Column A and abstain from voting on all amendments/additions

Resolution 9 <i>Ordinary Part</i> : Authorising acts interrupting the limitation period of the liability action against a former Director. (1)					
Column A		Column B	Column C		
Resolution subject to voting		Should there arise circumstances unknown	In the event of voting on amendments or additions		
(2)		At the time the proxy was issued (3)	to the resolutions in Column A (4)		
			Confirm the instruction in Column A		
		Confirm the instruction in Column A	Revoke the instruction in Column A (2)		
		Revoke the instruction in Column A (2)	Authorise the Designated Representative to vote differently from the instructions given in Column A and therefore:		
In favour		 Modify the instruction in Column A and vote in favour Modify the instruction in Column A and vote against 	- Modify the instruction in Column A and vote in favour of the amendment/addition proposed by: □ shareholder proposing resolution in Column A, □ B.o.D., □ other shareholder (indicate name of shareholder)		
Against Abstain					
			all amendments/additions		

Resolution 1 Extraordinary Part: Reverse split of Ordinary and Savings Shares of Saipem S.p.A., in the ratio of 1 new ordinary share for 10 existing ordinary shares and 1 new savings share for 10 existing savings shares. Amendment to article 5 of the Articles of Association. Relevant resolutions. (1) Column A Column B Column C Resolution subject to voting Should there arise circumstances unknown In the event of voting on amendments or additions At the time the proxy was issued (3) to the resolutions in Column A (4) Confirm the instruction in Column A Revoke the instruction in Column A (2) Confirm the instruction in Column A Authorise the Designated Representative to vote differently from the Revoke the instruction in Column A (2) instructions given in Column A and therefore: In favour Authorise the Designated Representative to vote differently from the Modify the instruction in Column A and vote in favour instructions given in Column A and therefore: of the amendment/addition proposed by:

shareholder proposing Against resolution in Column A, □ B.o.D., □ other shareholder Modify the instruction in Column A and vote in favour (indicate name of shareholder)_ Abstain Modify the instruction in Column A and vote against - Modify the instruction in Column A and vote against Modify the instruction in Column A and abstain all amendments/additions Modify the instruction in Column A and abstain from voting on all amendments/additions

Resolution 2 *Extraordinary Part*: Proposal to amend the following Articles of Association: article 7 (shareholder capacity), article 12 (Shareholders' Meeting, single call), article 19 and 21 last paragraph (reference to direction and co-ordination), article 22 (Board of Directors' meetings held via tele-conference link) and article 27 (appointment of the Chairman of the Board of Statutory Auditors). Relevant resolutions. (1)

Colum	nn A	Column B	Column C
Resolution subject to voting		Should there arise circumstances unknown	In the event of voting on amendments or additions
		At the time the proxy was issued (3)	to the resolutions in Column A (4)
			Confirm the instruction in Column A
		Confirm the instruction in Column A	Revoke the instruction in Column A (2)
		Revoke the instruction in Column A (2)	Authorise the Designated Representative to vote differently from the instructions given in Column A and therefore:
In favour Against		- Modify the instruction in Column A and vote in favour - Modify the instruction in Column A and vote against Modify the instruction in Column A and obstain	- Modify the instruction in Column A and vote in favour of the amendment/addition proposed by: □ shareholder proposing resolution in Column A, □ B.o.D., □ other shareholder (indicate name of shareholder)
Abstain			
			- Modify the instruction in Column A and abstain from voting on all amendments/additions

The Designated Representative or any possible replacements have no vested interests on their behalf or that of third parties vis-à-vis the resolution proposal under Column A.

Pursuant to article 135-undecies, paragraph 3, of Legislative Decree no. 58/1998, "The shares, whole or partial, based on which the proxy is granted are computed for the purposes of duly constituting the Shareholder Meeting. With regard to motions for which voting instructions were not provided, the shares are not computed for purposes of calculating a majority or the quota of share capital required to approve motions".

(3) When significant circumstances arise, which were unknown when the proxy was issued and which cannot be communicated to the delegating party, it is possible to choose between: (i) confirming the voting instructions already expressed; (ii) modifying the voting instructions already expressed; (iii) revoking the voting instructions already expressed; (iv) authorising the Designated Representative to vote differently than as indicated in section A) of these instructions, when the circumstances arising would make it reasonable to expect that the delegating party, if aware of them, would have thus modified the voting instructions. If no choice is made, the voting instructions under A) are considered confirmed.

When amendments or additions are made to the motions before the Shareholder Meeting, it is possible to choose between: (i) confirming any voting instructions already expressed; (ii) modifying the voting instructions already expressed or issuing voting instructions; (iii) revoking the voting instructions already expressed; (iv) authorising the Designated Representative to vote differently than as indicated in section A) of these instructions, when the circumstances arising would make it reasonable to expect that the delegating party, if aware of the amendments or additions, would have thus modified the voting instructions. If no choice is made, the voting instructions under A) are considered confirmed.

The delegating party is required to provide in Column A the number of the list, in case of Corporate Bodies appointed from voting lists. The delegating party is required to provide in Column A and Column C the name of the shareholder who proposed amendments or additions for which the delegating party wishes to vote.						
In the event of a vote pursuant to art. 2393, paragraph 2, of the Italian Civil Code proposed by the Shareholders at the time of the approval of the Statutory Financial Statements, I, the undersigned, delegate the Designated Representative to vote as follows:						
In favour						
Against						
Abstain						
Date	Signature					