Presentation to the Financial Community

FY 2008 Results

February 2009

Forward-Looking Statements

Forward-looking statements are based on a number of assumptions and expectations that could ultimately prove inaccurate, as they are subject to risks and variables, outside the company's control, that could cause actual results to differ materially, including currency fluctuations, the level of capital expenditure in the oil and gas industry as well as other industries, the timing of development of energy resources, construction and project risks, armed conflict or political instability in the Arabic Gulf or other regions, the strength of competition and interest rate fluctuations.

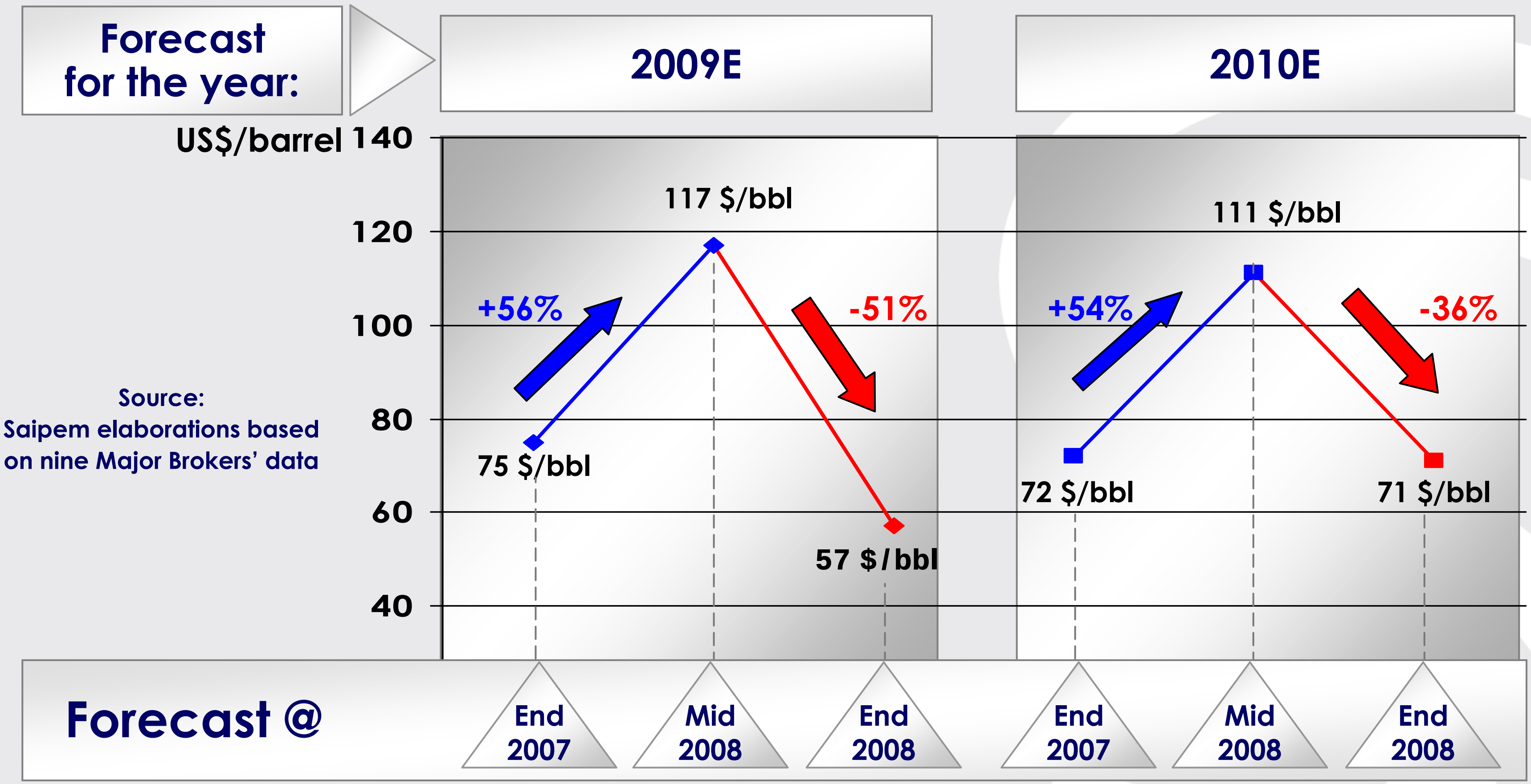
Presentation Outline

- Market Outlook
- Saipem Yesterday and Today: Solid Achievements
  - ➢ Building a Strong Industrial Model
  - ➢ FY 2008 Financial Results
  - ➢ 2008 Operational Achievements: Execution & Commercial
- Saipem in the Current Cycle: Looking Forward
  - ➢ Backlog Analysis
  - ➢ Capex Plan Update
  - ➢ Financial Position Highlights
- Conclusions

Market Outlook

Challenging Outlook Changing Rapidly

Oil Price Forecast for 2009 and 2010
Chronological Evolution of Analysts' Consensus

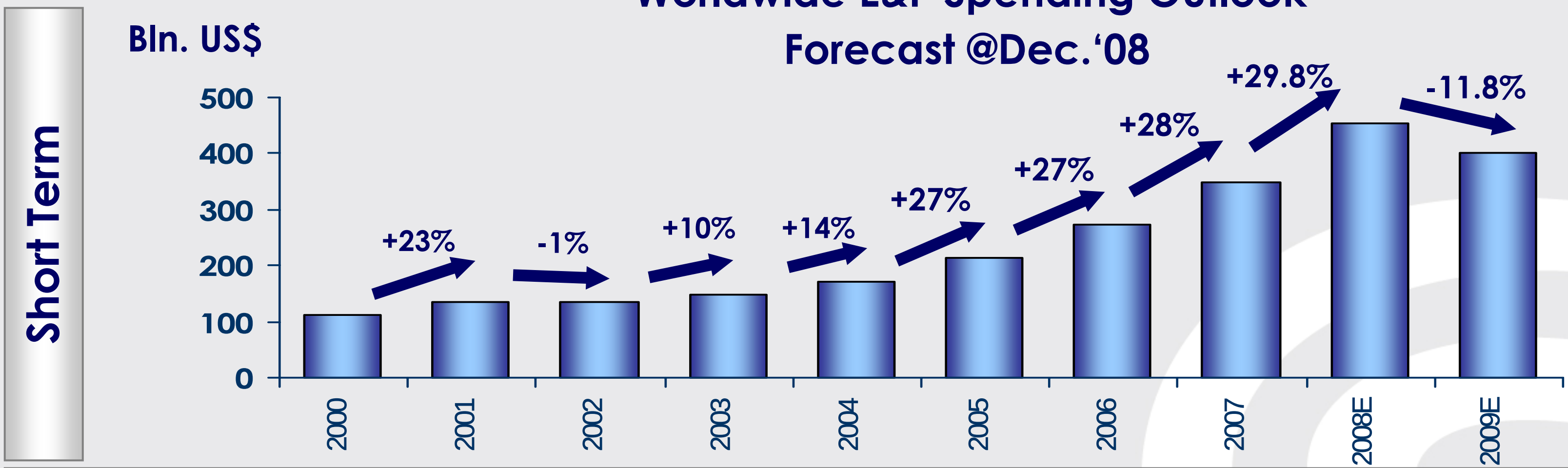


Source:
Saipem elaborations based on nine Major Brokers' data

Sudden, Dramatic Change in Market Outlook:
Short-term Uncertainty about Depth and Duration of Downturn

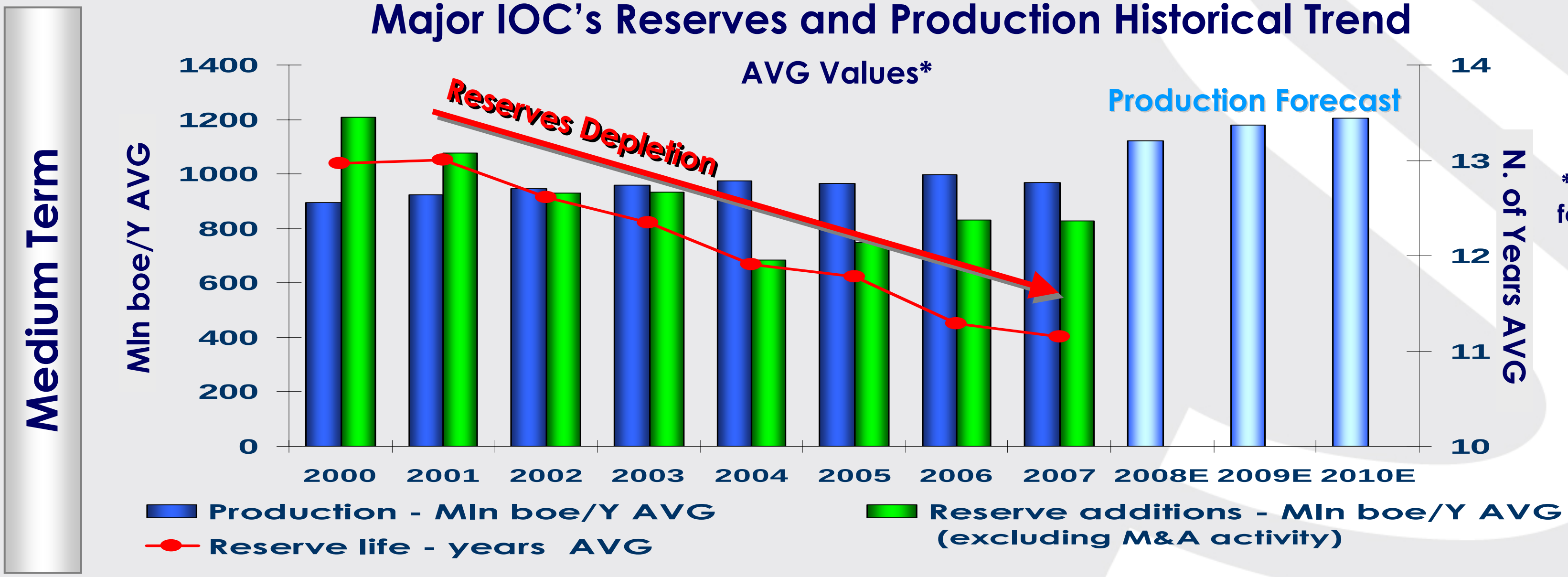
Market Outlook

Worldwide E&P Spending Outlook
Forecast @Dec.'08



Forecast @ December '08 see a Severe but not Dramatic Slowdown in 2009: too early to fully assess?

Major IOC's Reserves and Production Historical Trend



*Average value for 8 Companies Considered

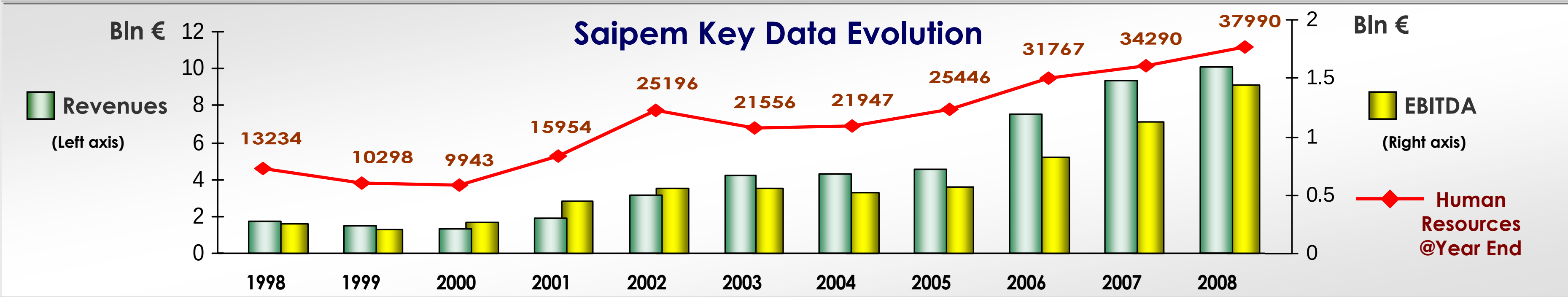
Source: Wood Mackenzie and Deutsche Bank

Reserve Depletion: Still a Real Issue for Medium Term

Saipem Yesterday and Today: Solid Achievements

Saipem Yesterday and Today: Building a Strong Industrial Model

eni saipem



MARKET DRIVERS

'Offshore Asset Power'
Traditional 'Oil Provinces'

Transition to Large Frontier Field Areas

Large Frontier EPICs (mainly Offshore)

Huge Onshore EPCs and Large Offshore EPICs

Large NOCs Emerging

TIME LINE

1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011

STRATEGIC ACTIONS

1998-2001 Capex Plan
Strengthened DeepWater Capabilities

Bouygues Offshore Acquisition
+3400 Engineers & Project Managers

Snamprogetti Acquisition
Balanced Combination:
- Clients - Geography
- Work Type
- Capital Intensity

2006-2011
The Biggest Capex Plan in the Industry

Saipem a Formidable 'Doer'

Local Content Focus

Cost Effectiveness Investments

'Best-in-Class' 'Doer' Onshore & Offshore

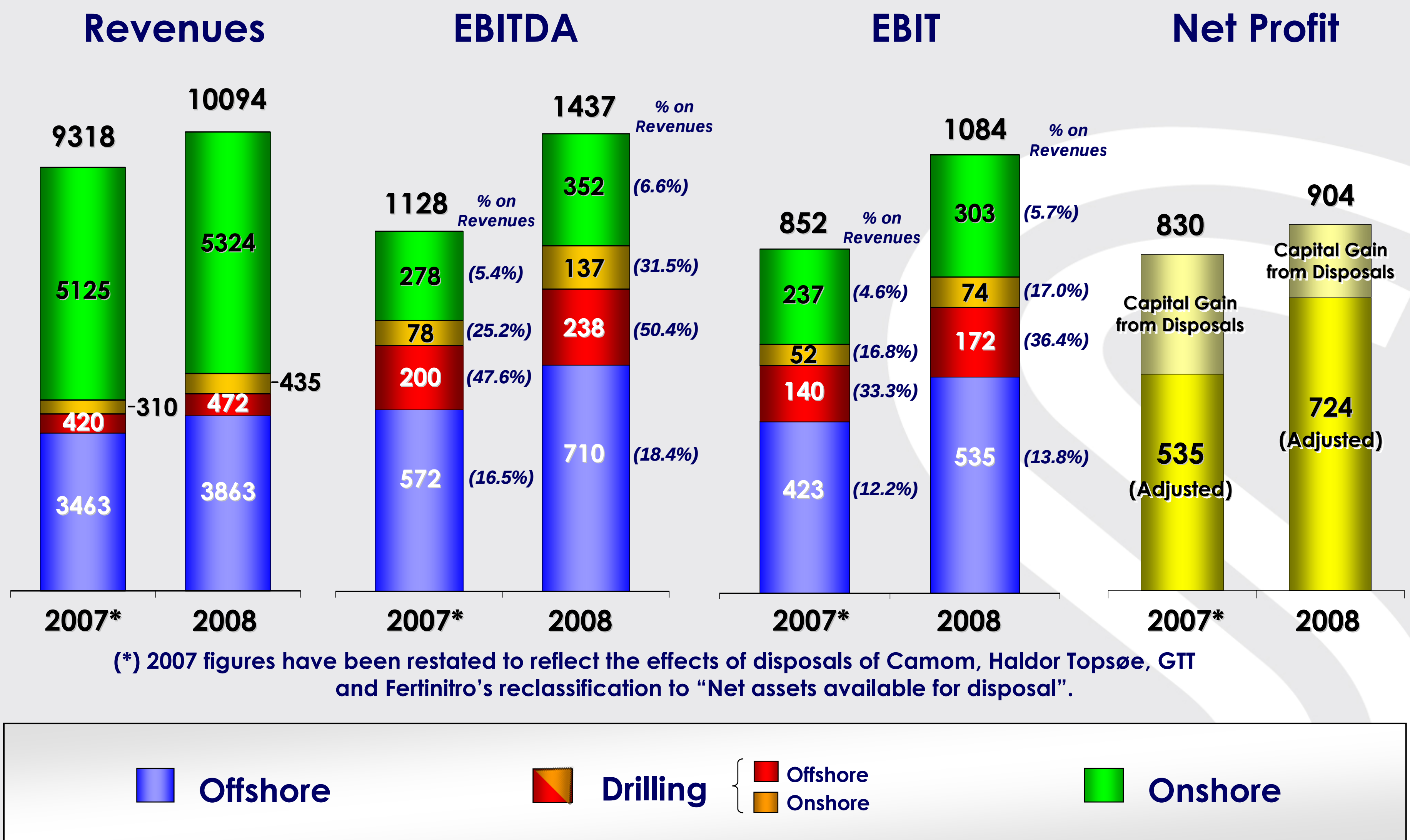
Building a Strong EPIC Industrial Model

Continued Focus on EPC/EPIC Industrial Model

Saipem the Complete Contractor

FY 2008 Financial Results

(Mln €)



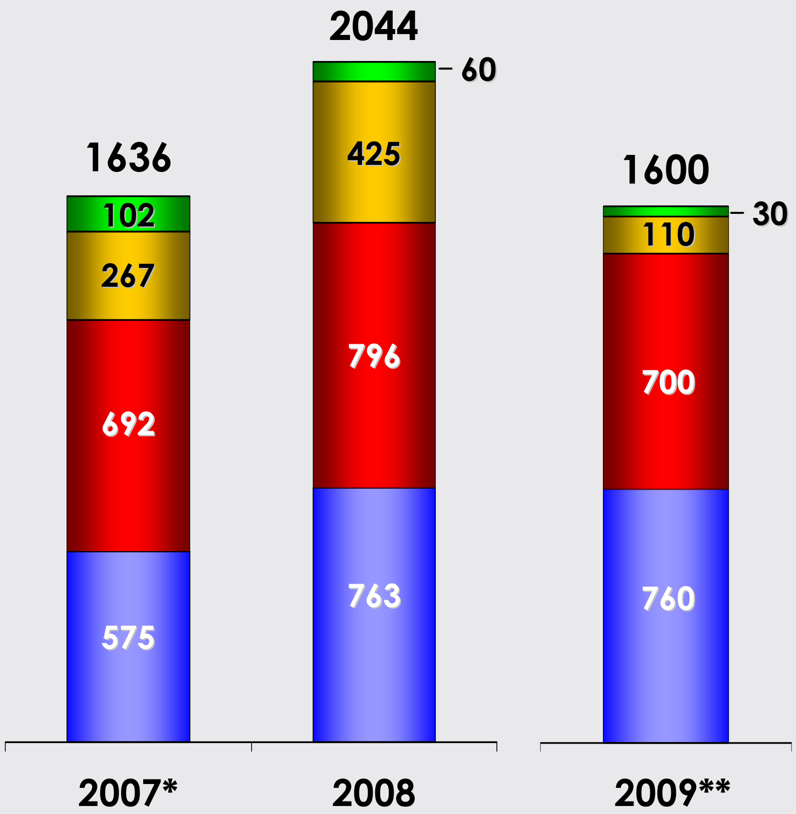
(*) 2007 figures have been restated to reflect the effects of disposals of Camom, Haldor Topsøe, GTT and Fertinitro's reclassification to "Net assets available for disposal".

All-time record for Revenues, EBIT and Net Profit - Adjusted Net Profit +35% Y/Y

FY 2008 Financial Results

(Mln €)

Capex

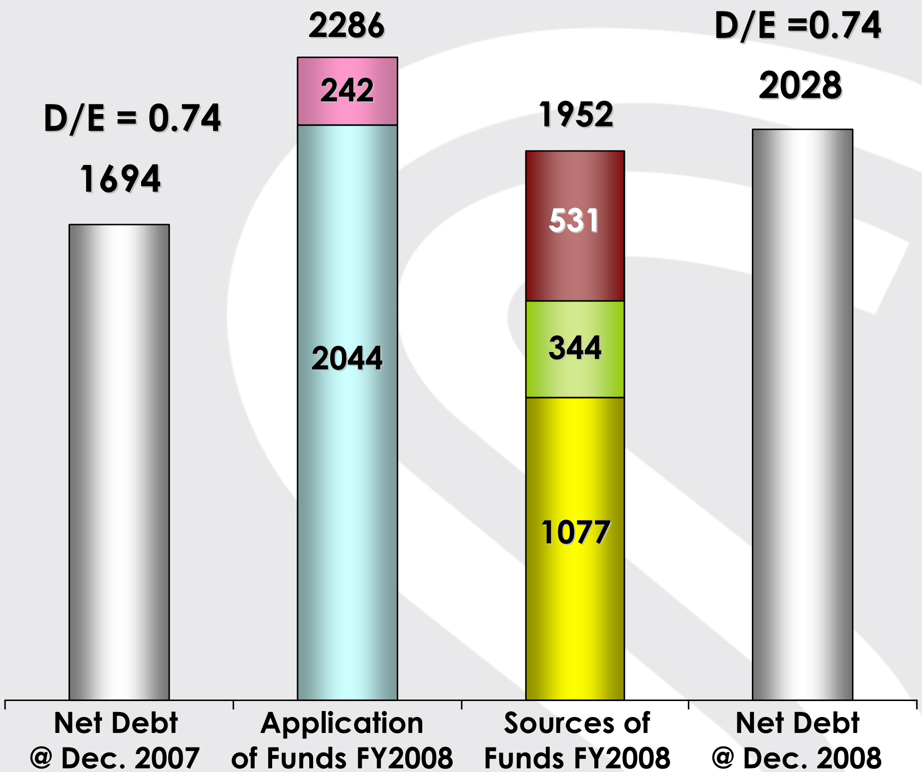


Offshore
Onshore
Drilling { Offshore / Onshore

(*) 2007 figures have been restated to reflect the effects of disposals of Camom and Haldor Topsøe

(**) Amount does not include new possible initiatives

Sources and Application of Funds, Net Debt & D/E Ratio



Outflows

Dividends & Shares Buyback

Investments

Inflows

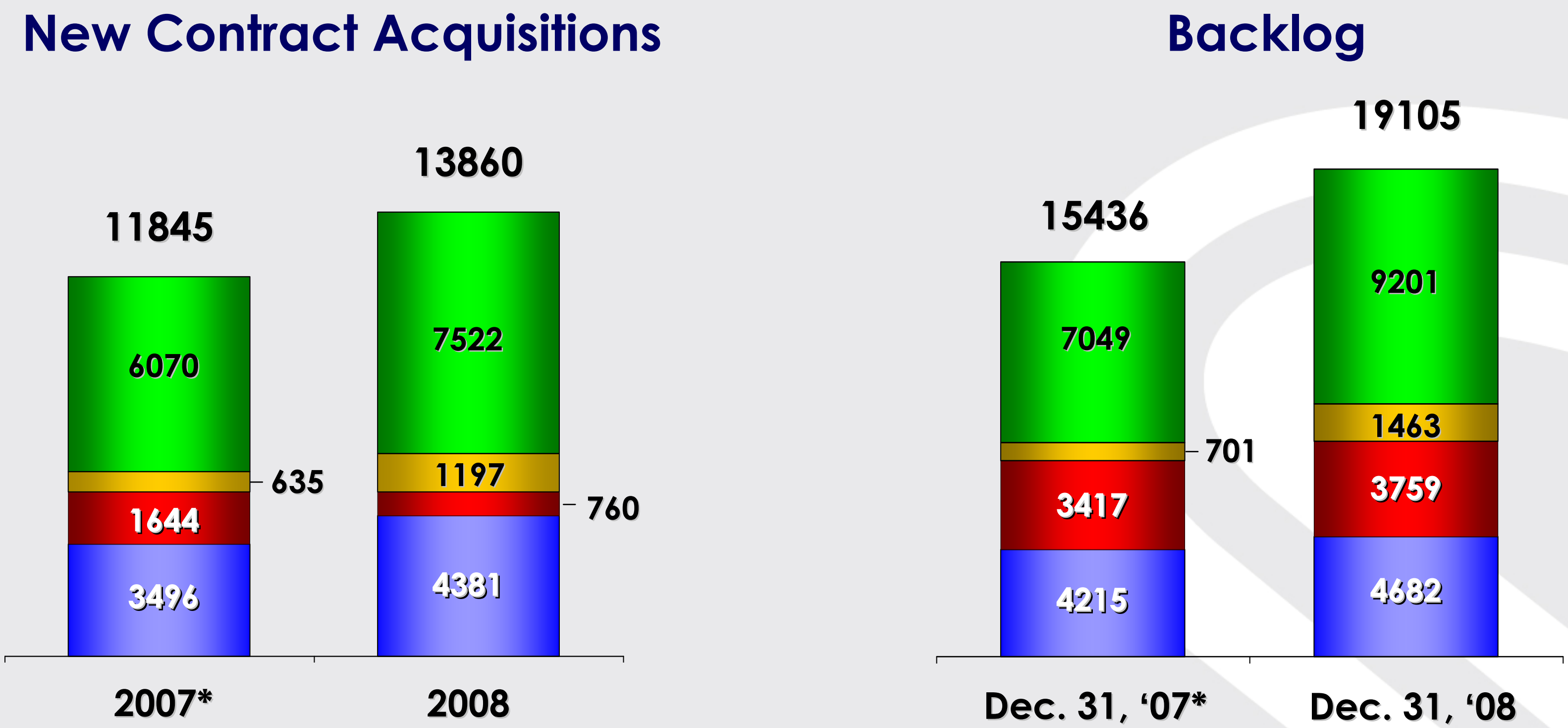
△ Working Capital and Others

Cash from Disposals

Adjusted Cash Flow (Adjusted Net Profit + Depreciation)

FY 2008 Contract Acquisitions & Backlog

(Mln €)



(*) 2007 figures have been restated to reflect the effects of disposals of Camom and Haldor Topsøe.

Offshore | Drilling { Offshore, Onshore } | Onshore

All-time record Backlog: € 19.1 Bln + 24% Y/Y

Saipem Yesterday and Today: Solid Achievements

2008 Operational Achievements

2008 Operational Achievements

- Execution Examples -

Offshore

- BURULLUS
- MEDGAZ
- SEQUOIA
- AKPO

Onshore

- KHURAIS
- KHURSANIYA
- TRANS TUNISIA PIPELINE DEBOTTLENECKING
- SAKHALIN II PIPELINE
- OKOLOMA PIPELINE

Drilling

DRILLING ACTIVITY:

- 50 WELLS DRILLED OFFSHORE
- 241 WELLS DRILLED ONSHORE

Improved Execution Capability - Strong Track Record Further Reinforced

Backed by a Robust Industrial Model EPC/EPIC - Local Content - Frontiers

- Commercial Examples -

Offshore

<u>€ 4.7 Bln new orders</u>

- USAN
- NORD STREAM
- FRSU LIVORNO

Onshore

<u>€ 9.2 Bln new orders</u>

- ARZEW LNG-3
  ⇨ *entering LNG market*
- LPG at Hassi Messaoud
- OML 58

Drilling

<u>€ 5.2 Bln new orders</u>

- 3 SEMISUBS AND 1 JACKUP Long Term Contracted
- More than 50 LAND RIGS Contracted

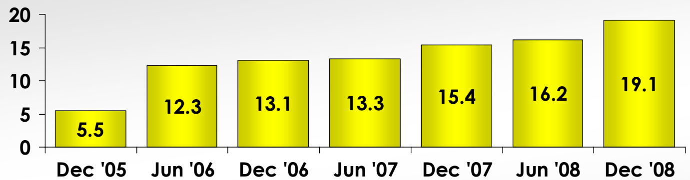
Tail-end of Positive Market Cycle Fully Exploited

Saipem in the Current Cycle: Looking Forward

Backlog Analysis: ‘A Large Stockpile for Hard Times’

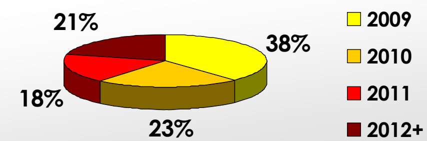
Visibility

- Progression of Backlog -



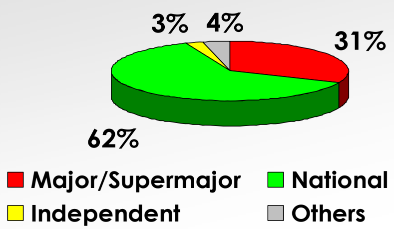
€ 19.1 Bln Record Backlog @ Dec, 31 2008

- Backlog by Year of Execution -



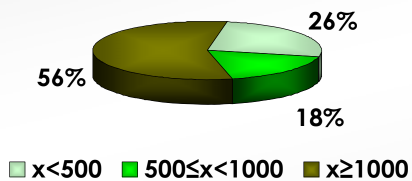
Strength

- Backlog by Client -



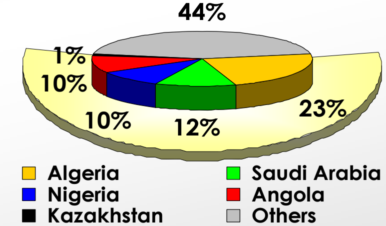
93% of present backlog for Majors Supermajors and Nationals

- E&C Backlog by Value of Contract -
- at the time of award -



74% of present E&C backlog made of Projects ≥0.5 Bln at the time of award

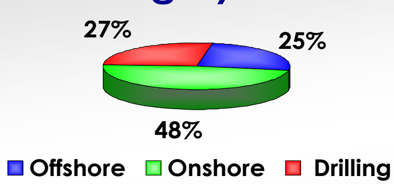
- Backlog by Country -
- ‘Local-Content’ focus -



56% of present backlog in Countries where Saipem has a strong Local Content Commitment

Stability

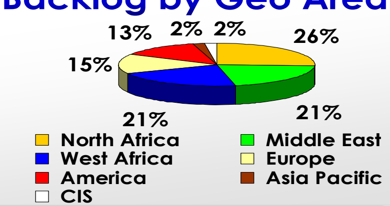
- Backlog by Business -



Balanced Portfolio Activity

Wide Geographic Spread

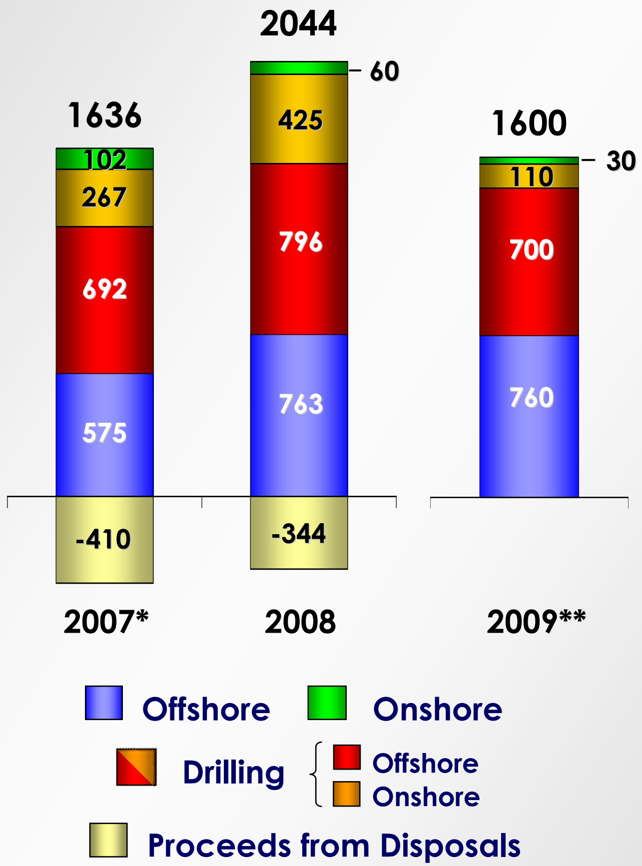
- Backlog by Geo Area -



Multi-year Robust Backlog in Strategic Areas with Large ‘Healthy’ Clients

Capex Plan Update

Capex and Proceeds from Disposals
(Mln €)



(*) 2007 figures have been restated to reflect the effects of disposals of Camom and Haldor Topsøe

(**) Amount does not include new possible initiatives

Capex Plan Confirmed

Powerful New Asset Base:

- Ready to exploit the Market when Cycle Turns
- Designed for Most Challenging Future Projects

- Asset Life extends Far Beyond Industry Cycles

(i.e.: Castoro Sei built in 1978, Saipem 7000 built in 1987, Scarabeo 5 built in 1990)

- ~ 50% of Total Capex Plan 2006-2011 backed by Long-term Contracts Already Awarded

- Proceeds from Disposals of Non-core Assets partially fund Capex Plan eni saipem

Capex Plan Update: Offshore

Delivered in 2008

Leased FPSO Gimboa

Delivered in Q4

- Contracted to Sonangol P&P

Caspian Fleet

3 Accommodation and Utility Barges Delivered in '08

- Contracted to Agip KCO

Recent Developments

Castor One (Pipelayer)

Delivery Q3 2011

Construction Schedule Extended:

- Benefit from cost reduction (raw materials and equipment)
- Further upgrade of operational capabilities and productivity
- Designed for most challenging future projects

Piper Renamed: Castoro 7

Acquired from Acergy in Q1 2009

- Consolidate global leadership in the Trunkline sector
- Join Castoro Sei to tackle forthcoming trunkline projects

In Progress

Saipem FDS 2

Delivery Q2 2011

- Strengthen position for Large/DW Field Development Market

Diving Support Vessel

Delivery Q3 2011

- Replace aging unit to maintain Highest Fleet Standard

Fabrication Yard

Delivery Q4 2010 (ready for fabrication)

- Strengthen EPIC Capabilities and Reduce EPIC Risk

Capex Plan Update: Drilling

Delivered in 2008

	Perro Negro 7 Jackup 350 ft W.D.	Delivered in Q3	➢ Contracted to Saudi Aramco for 3 Years
	Tender Assisted Drilling Barge	Delivered in Q2	➢ Contracted to Eni for 5 Years
	27 Land Rigs	Entered service during the year	➢ Medium to Long Term Contracts with Various Clients

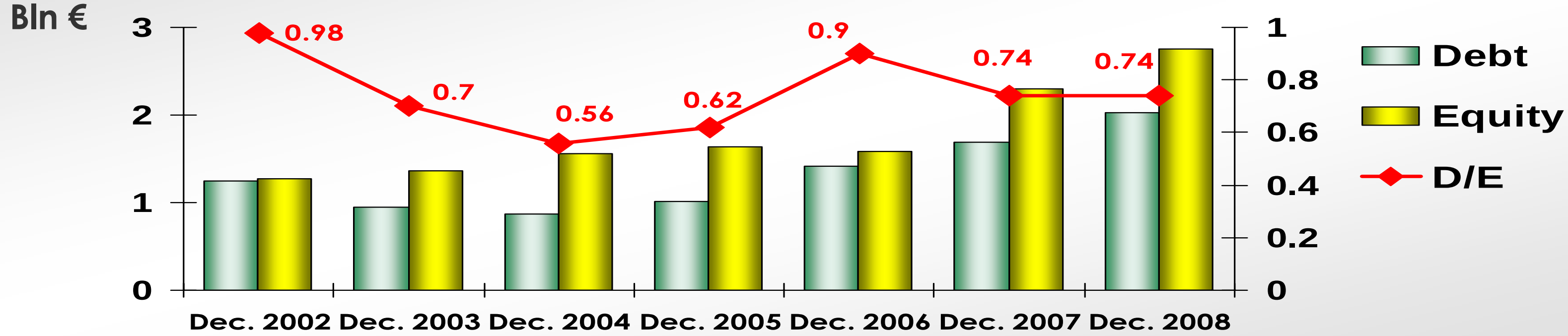
In Progress

	Scarabeo 8 6th generation Semisub	Delivery Q1 2010	➢ Contracted to Eni for 5 Years
	Scarabeo 9 6th generation Semisub	Delivery Q1 2010	➢ Contracted to Eni for 5 Years
	Saipem 12000 Ultra-deepwater Drillship	Delivery Q1 2010	➢ Contracted to Total for 5 Years
	Perro Negro 6 Jackup 350 ft W.D.	Delivery Q2 2009	➢ Bidding Activity Undergoing
	5 Land Rigs	To enter service in Q1 '09	➢ Medium to Long Term Contracts with Various Clients

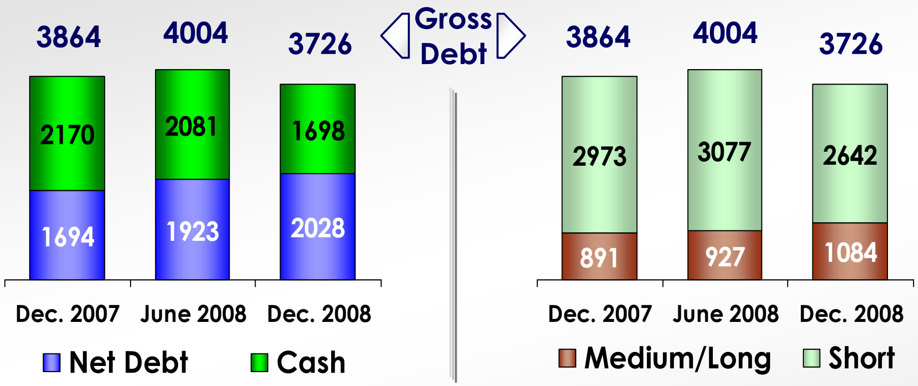
Backed by Long-term Contracts with Strong Terms and Conditions

Financial Position Highlights

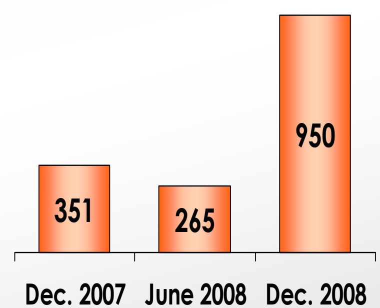
Gearing Evolution (D/E)



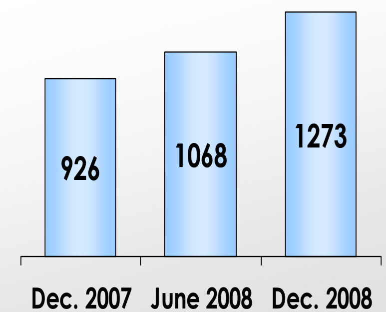
Debt Position



Advances from Clients



Un-utilised Credit Lines



Dividend: Solid Balance Sheet Allows Recommendation of 1/3 Payout Policy

Proposed dividend per share € 0.55 (dividend ref. FY07 € 0.44) +25% Y/Y, ~ € 240 Mln

Conclusions

Conclusions

Context

- Sudden, Dramatic Reversal in Market Outlook
  - ⇨ Short-term Uncertainty on Depth and Duration of Downturn

- Oil Companies likely to:
  - Continue with Robust Projects:
    - ⇨ Favour Contractors with 'Major Projects' Backlog
  - Postpone/Reschedule Non-Conventional/Marginal Capex
    - ⇨ Underpin Subsequent Accelerated Recovery given Chronic Industry Under-Investment over the last decade

Saipem

- Short Term: Superior Industrial Model, Global Presence, Proven Execution Capability and Record Backlog
  - ⇨ Saipem will continue to achieve a position of excellence in its own sector

- Medium Term: Continued Saipem Investment for 'Future Frontier' Projects
  - ⇨ Accelerated Growth as Market Recovers