



SANTORINI DRILLSHIP ACQUISITION

December 6th, 2022



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Strengthening the offshore drilling fleet to profit from the O&G supercycle

- Saipem exercised yesterday the option to acquire the 7th generation drillship Santorini, which is already part of its fleet through a lease contract signed in 2021, with Samsung Heavy Industries (“SHI”)
- Purchase option price is 230M\$, to be paid by year-end 2022¹
- Santorini is currently operating in the US-Gulf of Mexico for Eni until the third quarter of 2023
- The transaction will be completed with the effective transfer of the vessel ownership to Saipem, expected by year-end, after the payment of the consideration to SHI¹, to be funded with available cash

A compelling investment opportunity

1. 20M\$ have been transferred to SHI upon exercise of the option; 210M\$ will be paid upon transfer of vessel ownership to Saipem

Superior technical features to operate in ultra-deep water



Offshore drillship Santorini

- 7th generation drillship completed in 2021
- Equipped with two 7 cavities BOPs (Blow Out Preventers), the highest standard for ultra-deep water drillships
- Latest available drilling automation onboard (NOVOS)
- Designed for the lowest environmental impact
- Capable of operating at water depths up to 12,000 feet (over 3,500 meters)
- Design: Samsung 12000
- Class: ABS
- Delivery date: 2021 (leased to Saipem)
- Built by: Samsung Heavy Industries

Technologically advanced vessel (7th gen) to capture the top-end of a growing market

Investment rationale



- Strong demand exceeding supply
 - Limited availability of technologically advanced vessels
- Dayrate¹ increase expected
 - From ~400k\$ in 2022
 - Over 450k\$ in 2025



- Deepwater opportunities in:
 - Gulf of Mexico (UDW² vessel availability almost saturated)
 - Africa & Mediterranean (historical strong presence for Saipem)

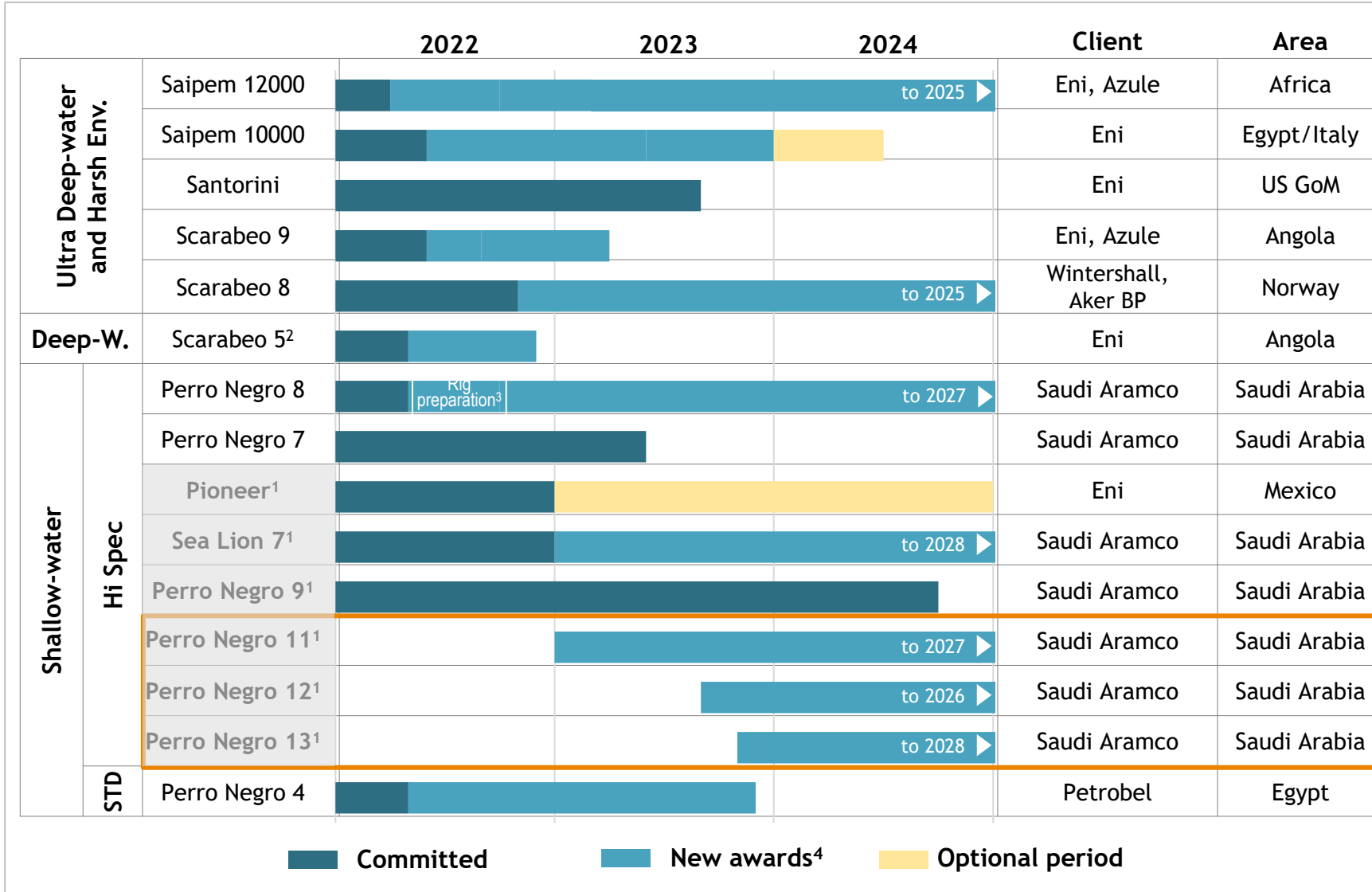


- Ongoing contract with Eni in Gulf of Mexico
 - Most of 2023 covered (till Q3)
- Strong financial metrics:
 - Unlevered IRR > 15% expected
 - Payback period ~5 years
 - Third party appraisal >300M\$³

1. Average of average dayrates for UDW 7th generation drillships forecasted by Fearnley, Pareto, Esgian as of November 2022. Rounded figures
2. Ultra-deepwater
3. Valuation date: November 2022

Drilling offshore fleet booking on the rise

Drilling Vessel Engagement Map (2022-24)



Current offshore drilling backlog >1.5B€



Fleet utilisation based on current contracts⁵:
 2023 ~ 80%
 2024 ~ 60%

3 New leased high-spec. jack-up:
 → 1 joined the fleet in 2022
 → 2 to join the fleet in 2023

1. Leased Vessel
2. Engagement for production support
3. Rig under contract in preparation
4. Awards year-to-date
5. Including optional periods

FY2022 guidance: confirmed

Revenues

>9 B€

(without Drilling Onshore²)

Adjusted EBITDA

>550 M€

(without Drilling Onshore²)

Net Debt¹

~300 M€

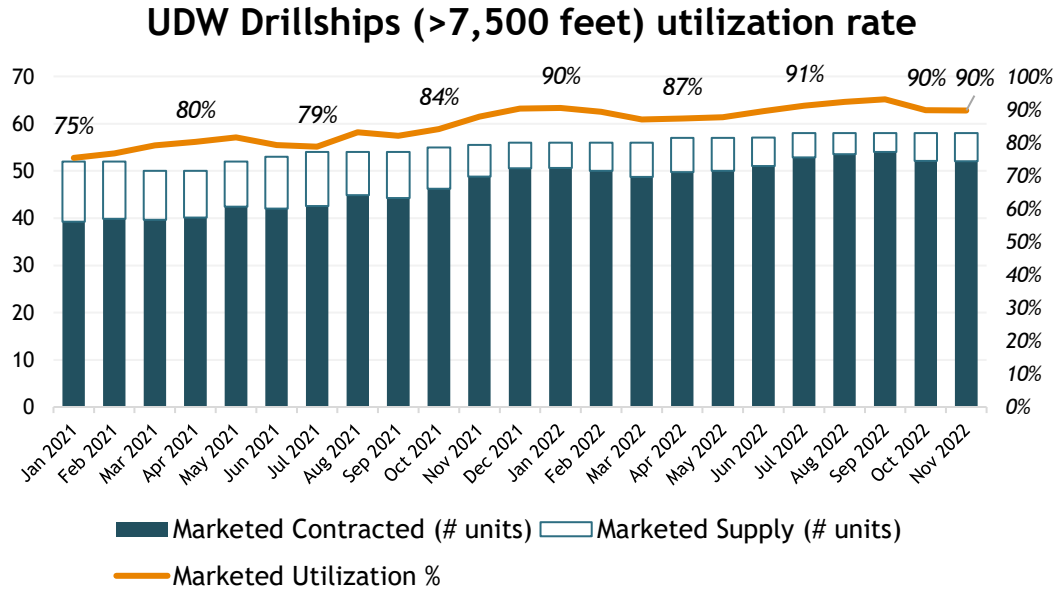
Strategic update planned at FY22 results presentation

1. Net Debt post IFRS 16
2. Revenue and adjusted EBITDA exclude discontinued operations (Drilling Onshore)

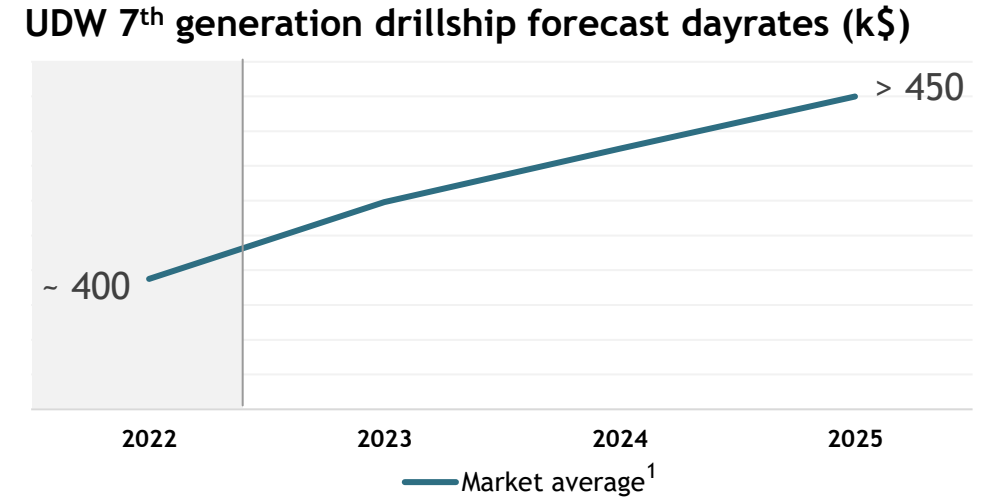
Appendix

Tight offshore drilling market: strong demand and limited vessels availability

Limited availability...



...triggers steep rate increase



Commercial opportunities

Santorini is a strong candidate to win awards in this specific market niches in the short-term

- Actively bidding in the Gulf of Mexico, in the UDW segment
- Pursuing opportunities in West/East Africa and Mediterranean Sea

Sources: S&P Global (for utilization rate); Fearnley, Pareto, Esgian (for dayrates)

1. Average of average dayrates for UDW 7th generation drillships forecasted by Fearnley, Pareto, Esgian as of November 2022. Rounded figures